



**NOTIFICATION**  
*for*  
**SELECTION OF DISTRICT LEVEL FRANCHISEE PARTNERS  
REGISTRATION FOR PROVIDING  
LAST MILE CONNECTIVITY SERVICES ON REVENUE  
SHARING BASIS**

**Notification Reference: TANFINET\_001\_FRANCHISEE\_SERVICES**

Tamil Nadu FibreNet Corporation Ltd  
807, 5th floor, P.T lee Chengalvaraya Naicker Maaligai Anna Salai Chennai – 600 002  
Helpdesk: 044-24965595 / e-mail: tenders.tanfinet@tn.gov.in

Dated: 01.01.2026

*Notification for selection of district level franchisee partners registration for providing last mile connectivity services on revenue sharing basis*

## **Tamil Nadu FibreNet Corporation (TANFINET)**



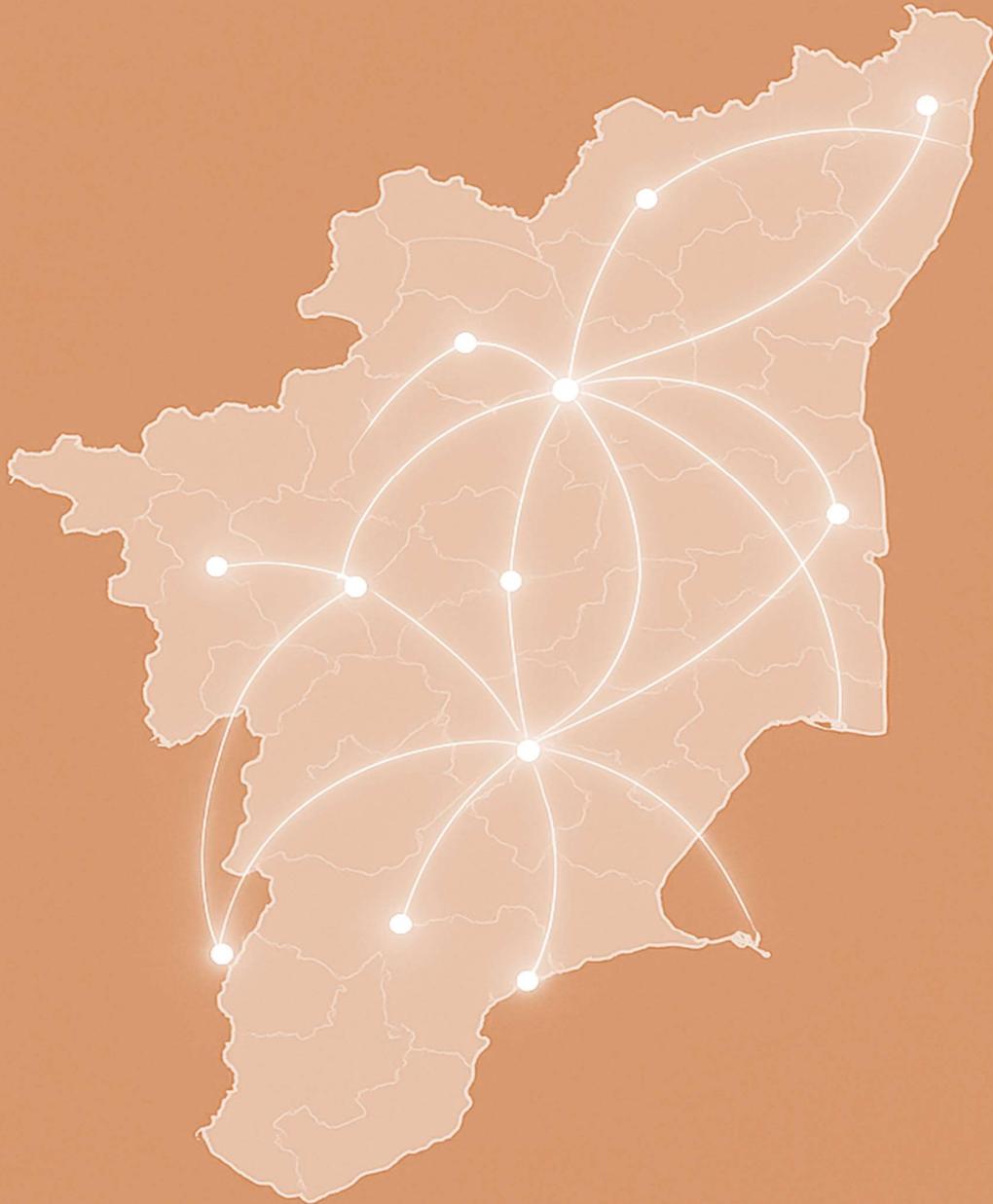
### **Notification** *for* **SELECTION OF DISTRICT LEVEL FRANCHISEE PARTNERS REGISTRATION FOR PROVIDING LAST MILE CONNECTIVITY SERVICES ON REVENUE SHARING BASIS**

**Notification Reference: NIT\_TANFINET\_001\_FRANCHISEE\_SERVICES**

Tamil Nadu FibreNet Corporation Ltd  
807, 5th floor, P.T lee Chengalvaraya Naicker Maaligai Anna Salai Chennai – 600  
002  
Helpdesk: 044-24965595  
e-mail: tenders.tanfinet@tn.gov.in

Dated: 01.01.2026

**Note:** *Franchisee Registration window will be open for 14 days from the issuance of this notification.*



## **Important Notice**

This Notification process is governed by The Tamil Nadu Transparency in Tenders Act 1998 and The Tamil Nadu Transparency in Tenders Rules 2000 as amended from time to time.

In case of any conflict between the terms and conditions in the Notification document and the Tamil Nadu Transparency in Tenders Act 1998 and The Tamil Nadu Transparency in Tenders Rules 2000, the Act and Rules shall prevail.

As these services relate to Telecom sector hence it shall be bound by the Telecom Act of India and its regulatory authority's (viz. Telecom Regulatory Authority of India-TRAI) Policy, Rules, Implementation Guidelines and notifications that may be issued by the Authority from time-to-time.

All selected Franchisee partners under various tenders issued by TAFINET need to abide the above-mentioned State and Central prevailing Acts, Policy & guidelines.

## Acronyms Used in the Notification:

<b>Acronyms used in the document</b>	
AMC	Annual Maintenance Contract
BG	Bank Guarantee
SD	Security Deposit
DSC	Digital Signature Certificate
EMD	Earnest Money Deposit
GST	Goods and Services Tax (CGST, IGST & SGST)
ILL	Internet Leased Line
INR	Indian Rupees
IS	Indian Standard (BIS)
ISDN	Integrated Services Digital Network
ISO	International Organization for Standardization
IT	Information Technology
LD	Liquidated Damage
LOA	Letter of Award
MPLS VPN	Multi-Protocol Label Switching Virtual Private Network
MSME	Micro, Small & Medium Enterprises
NLD	National Long Distance
OEM	Original Equipment Manufacturer
SD	Security Deposit
SLA	Service Level Agreement
SNR	Site Not Ready
SPOC	Single Point of Contact
ONT	Optical Network Terminals
ASD	Application Security Deposit
PSD	Performance Security Deposit
LOE	Letter of Empanelment
CRM	Customer Relationship Management
FRT	Field Response Team
FTTH	Fibre to the Home
OFC	Optical Fibre Cable
PoP	Point of Presence
QoS	Quality of Service
NOC	Network Operations Centre
DoT	Department of Telecommunications
DLFP	District-Level Franchisee Partner

TRAI	Telecom Regulatory Authority of India
PAN	Permanent Account Number
OTDR	Optical Time Domain Reflectometer
Division	Group of Blocks

### Definition of Short Titles / Key Term used in the Notification Document:

- a. **Act:** Act means The Tamil Nadu Transparency in Tenders Act 1998 as amended from time to time.
- b. **Rules:** Rules means The Tamil Nadu Transparency in Tenders Rules 2000 as amended from time to time.
- c. **Life Cycle:** The useful life of the Item required in the Notification including Warranty and Comprehensive Maintenance period.
- d. **Life Cycle Cost:** Life Cycle Cost means the total cost to be incurred by the End User towards the purchase of tendered item and also charges to be incurred by the End User towards maintenance of the same for the whole life of the items including Warranty and Comprehensive Maintenance period.
- e. **Day/Week/Month:** Means a Calendar Day/Calendar Week/Calendar month respectively
- f. **Applicant:** Applicant means Individuals or Firms/Companies apply for the district level franchisee partners registration
- g. **Selected Applicant:** Selected Applicant means the Applicant who becomes Successful through the evaluation process and declared as such by TANFINET
- h. **Franchisee Partner:** Franchisee Partner means the Successful Applicant who signed the Contract Agreement
- i. **Purchaser:** Purchaser means the end user for whom the procurement is indicated through the Notification.
- j. **ONT usage share cost:** Franchisee Partners shall bear 50%

of the ONT cost, treated as usage charges.

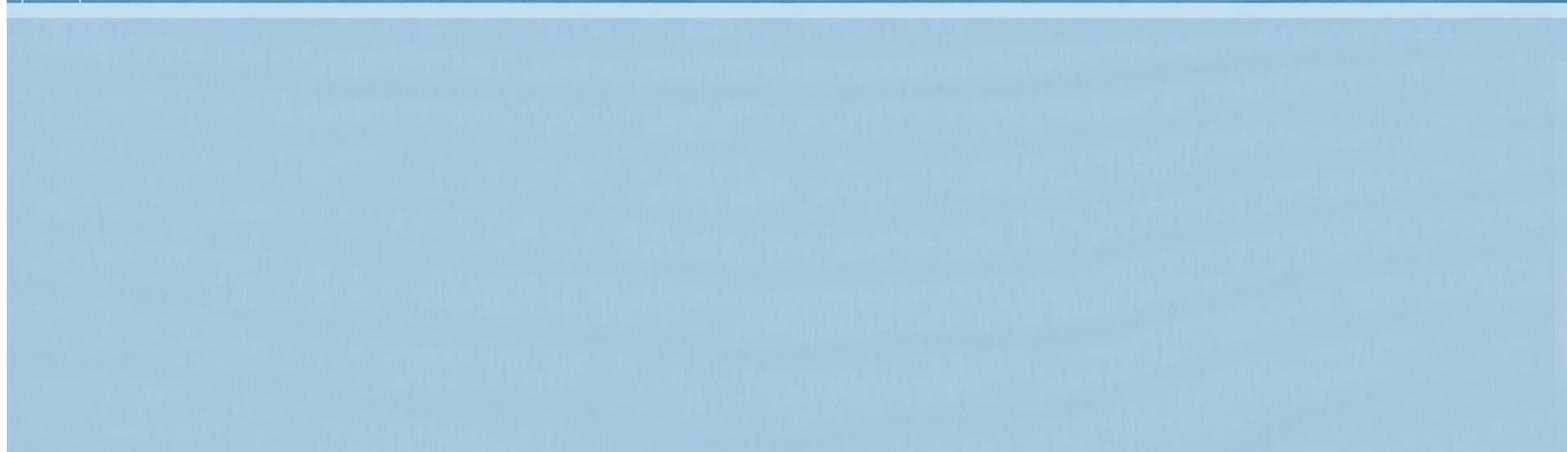
- k. **Franchisee:** Franchisee means an individual, firm, or entity authorized by the Authority/Franchisor under a formal agreement to carry out specified business or service operations under the Franchisor’s brand, standards, and guidelines, in accordance with applicable laws and contractual terms.

## Table of Contents

1	Notification.....	12
2	Introduction.....	13
3	Notification Schedule.....	15
4	General Terms and Conditions of Notification.....	18
4.1	Clarifications and Queries to the Notification .....	19
4.2	Amendments to the Notification.....	20
4.3	Language of Registration and Communication .....	21
4.4	Labor Laws Compliance.....	21
4.5	Conflict of Interest .....	22
4.6	Letter of Authorization .....	22
4.7	Validity of Registration Application .....	22
4.8	Contacting Notification Authorities.....	23
4.9	Document Upload and Registration Process.....	23
4.10	Expenditure towards preparing and submission.....	24
4.11	Application Security Deposit (ASD).....	25
4.12	Withdrawal of Application .....	26
4.13	Resubmission of Applications .....	26
4.14	Other Conditions.....	26
4.15	Franchisee Application Opening and Evaluation Process.....	28
A.	Preliminary Application Scrutiny .....	28
B.	Application Evaluation.....	28
C.	Clarifications by TANFINET .....	29
D.	Suppression of facts and misleading information.....	31
E.	Acceptance of Notification and Withdrawals.....	31
F.	Letter of Award (LoA) .....	32
4.16	Payment of Security Deposit (SD) .....	32
4.17	Award and Execution of Contract .....	34
4.18	Issue of Work Order (WO).....	36
4.19	Execution of Work Order (DO).....	37
4.20	Liability of TANFINET .....	38
4.21	Limitation of Liability .....	39
4.22	Assigning of Notification whole or in part.....	40

4.23	Indemnity .....	40
4.24	Force Majeure .....	41
4.25	TANFINET/End User reserves the right to .....	43
4.26	General Communication .....	43
4.27	Notice .....	44
4.28	Validity and Extension of Contract .....	44
4.29	Termination of Contract .....	44
	G. Termination for default: .....	44
	H. Termination for Insolvency:.....	45
	I. Termination for Convenience: .....	45
4.30	Effects of Termination .....	46
4.31	Compliance with Law .....	48
4.32	Arbitration.....	48
4.33	Jurisdiction of the Court.....	49
4.34	Subcontracting of Work.....	49
4.35	Change Request Management .....	49
5	Notification Specific Terms and Conditions.....	52
5.1	Scope of Work.....	52
5.1.1	Brief Overview of the Scope of Work.....	52
5.1.2	Detailed Scope of Work .....	54
5.2	Roles and Responsibilities.....	59
5.2.1	Tamil Nadu FibreNet Corporation (TANFINET) .....	59
5.2.2	Franchisee Partners .....	60
5.3	Service Level Agreement .....	62
5.4	Service Level Agreement – Phase I .....	62
5.5	Service Level Agreement – Phase II.....	64
5.6	Eligibility Criteria .....	68
5.7	Technical Evaluation Criteria .....	73
5.8.	Functional Specifications.....	76
	A. Network Implementation and Maintenance .....	76
	B. Customer Management .....	76
	C. Marketing and Outreach .....	77
	D. Infrastructure and Logistics.....	77
	E. Inventory and Software Management .....	77
	F. Financial Contributions and Deposits .....	78
	G. Service Delivery Performance .....	78

H.	Fallback Service Obligation.....	78
5.9	Franchisee Contract Period.....	78
5.10	Exit Management.....	79
5.11	Liquidated Damages on Delivery.....	86
5.12	Warranty and Support.....	87
5.13	Marking of Material Supplied.....	88
5.14	Inspection.....	88
5.15	Payment Terms.....	88
6	Appendix .....	91
6.1	Appendix -1 : Model Form of Contract.....	91
6.2	Appendix -2 : Bank Guarantee Format .....	94
6.3	Appendix -3 : Power of Attorney.....	97
6.4	Appendix -4 : Blacklisting.....	99
6.5	Appendix -5 : Declaration of No Conflict of Interest.....	100
6.6	Appendix -6 : Undertaking to establish local office in <District location> 101	
6.7	Appendix -7 : Letter of Undertaking.....	102
6.8	Appendix -8 : Eligibility Criteria Checklist.....	<b>Error! Bookmark not defined.</b>
6.9	Appendix -9: Financial Model for Revenue Sharing. ....	113
6.10	Appendix -10: Declaration Form .....	114
6.11	Appendix-11 Undertaking for Certificate of Registration as per GFR Rule 116	
6.12	Appendix-12 Self declaration letter for fall-back commitment .....	117
6.13	Appendix-13 Self-Declaration Letter for Security Deposit.....	119
6.14	Appendix 14: List of Group of Blocks:.....	125



Notification for selection of district level franchisee partners registration for providing last mile connectivity services on revenue sharing basis

## 1 Notification



**Government of Tamil Nadu**

**TAMIL NADU FIBRENET CORPORATION LTD**

807, 5th floor, P.T lee Chengalvaraya Naicker Maaligai

Anna Salai Chennai – 600 002



[tanfinet.tn.gov.in](http://tanfinet.tn.gov.in) | Phone: 044-28888230 | [tenders.tanfinet@tn.gov.in](mailto:tenders.tanfinet@tn.gov.in)

### **NOTIFICATION**

**Notification No. NIT\_TANFINET\_001\_FRANCHISEE\_SERVICES**

TANFINET invites Registration for "Selection of District Level Franchisee Partners Registration for Providing Last Mile Connectivity Services on Revenue Sharing Basis". For complete details, please visit [tanfinet.tn.gov.in](http://tanfinet.tn.gov.in). Last date for Registration: 14.01.2026, 5:00 PM. For queries: <https://tanfinet.tn.gov.in/>.

**- MANAGING DIRECTOR**

## 2 Introduction

Tamil Nadu FibreNet Corporation Ltd (TANFINET) is a Government of Tamil Nadu undertaking, functioning under the administrative control of the Information Technology & Digital Services Department, Government of Tamil Nadu. TANFINET Corporation is the State Implementing Agency (SIA) for executing BharatNet Phase II Project in Tamil Nadu.

The BharatNet Project in Tamil Nadu launched by the Hon'ble Chief Minister of Tamil Nadu, Thiru. M.K. Stalin, on 9th June 2022, aims to connect all 12,525 Gram Panchayats in Tamil Nadu through an extensive Optical fiber network, ensuring high-speed bandwidth of at least 1 Gbps.

In line with this vision, TANFINET has initiated efforts to deliver affordable, high-quality internet services to rural areas through District level Franchisee Partners. TANFINET has obtained Class B ISP License and plans to launch "Internet Service for rural people of Tamil Nadu" through reliable Optic fiber cable to embark on the mission of providing high-speed broadband connection to every household in rural and semi-urban areas in the state.

District Level franchisee opportunities will be offered in 37 districts, in its Block & Gram Panchayats and TANFINET Corporation is pleased to announce an invitation for District Level Franchisee Partners Registration to collaborate in delivering high-quality internet services under the Bharat Net Project.

For each district, a minimum of two Franchisee Partners will be selected. Districts have been divided into subdivisions by grouping 2 to 6 blocks, generally aligned with Revenue Division boundaries. In the case of larger districts, three or four partners may be selected, as deemed appropriate.

The objective of selecting at least two partners per district is to ensure

uninterrupted service delivery and establish a fallback mechanism. In the event that one Franchisee Partner fails to deliver satisfactory service in a specific area, the alternate partner will be assigned to maintain continuity. Where performance is found to be unsatisfactory, the alternate partner may be engaged to operate either partially or fully in that area to ensure sustained service coverage.

For selecting Franchisee partners an enrolment form is made available in <https://tanfinet.tn.gov.in/>.

**Applicability of Telecom Regulatory Authority of India (TRAI) Guidelines**

**TRAI Broadband Policy/ Guidelines will be applied as applicable.**

### 3 Notification Schedule

1.	Notification Inviting Authority Designation and Address	Managing Director, TANFINET Corporation No.807,5th Floor, P.T. Lee Chengalvaraya Naicker Maaligai, Anna Salai, Chennai-600002.
2.	Notification Accepting Authority	TANFINET Corporation
3.	A) Name of the Work	SELECTION OF DISTRICT LEVEL FRANCHISEE PARTNERS REGISTRATION FOR PROVIDING LAST MILE CONNECTIVITY SERVICES ON REVENUE SHARING BASIS
	B) Notification reference	NIT_TANFINET_OXX_FRANCHISEE_SERVICES
	C) Installation/Place of work	PAN State of Tamil Nadu
4.	Notification documents available place	Notification documents can be freely downloaded from <a href="https://tanfinet.tn.gov.in">https://tanfinet.tn.gov.in</a> from 01.01.2026.
5.	Application Security Deposit (ASD)	The ASD Amount of <b>Rs. 25,000/- (Rupees only)</b> for those who are registering should be paid electronically through the <b>Tanfinet application portal</b> . On-line Payment as per e-procurement Portal Procedure.
7.	Franchisee Partner Applicant Registration submission	Franchisee Partners Applicant registration form <a href="https://tanfinet.tn.gov.in">https://tanfinet.tn.gov.in</a>
8.	Document signing	Franchisee partner Applicant shall possess valid Class 3 - Signing and Encryption Digital Signature Certificates for signing the supporting documents required for online registration.
11.	Due Date and Time of submission of online	<b>14.01.2026 @ 5:00 PM</b> in <a href="https://tanfinet.tn.gov.in">https://tanfinet.tn.gov.in</a>

*Notification for selection of district level franchisee partners registration for providing last mile connectivity services on revenue sharing basis*

	Registration form	
--	-------------------	--



# General Terms and Conditions

## **4 General Terms and Conditions of Notification**

- a) Every effort has been made to provide comprehensive and accurate background information, requirements and specifications in this Notification.
- b) The Franchisee partner Applicants are required to examine the instructions, terms and conditions and specifications given in the Notification.
- c) The Franchisee Partner applicant shall be deemed to have fully satisfied themselves, prior to submitting the online registration application, regarding the correctness and sufficiency of the information furnished and the price or revenue terms proposed to cover all obligations under this notification.
- d) It shall be the responsibility of the Franchisee partner Applicant that all factors have been investigated and considered while submitting the online registration application and no claim whatsoever including those financial adjustments; time schedule to the Contract awarded under this Notification shall be entertained by TANFINET on account of failure by the Franchisee partner Applicant.
- e) Failure to furnish all required information in every aspect shall be at the Franchisee partner Applicant's risk and may result in the rejection of Application.
- f) Online registration application with conditions other than those specified in the Notification document is liable to be summarily rejected. No modification by the Franchisee partner Applicant in any of the conditions shall be permitted.
- g) No commitment of any kind, contractual or otherwise shall exist unless and until Letter of Acceptance is issued as per the terms and conditions of the Notification.
- h) It shall be imperative for each Franchisee partner Applicant(s) to familiarize itself with the prevailing legal situations for the execution of Contract. TANFINET shall not entertain any request

for clarification from the Franchisee partner Applicant regarding such legal aspects.

- i) It must be clearly understood that the Terms and Conditions, specifications are intended to be strictly enforced. No escalation of cost in the Notification by the Franchisee partner shall be permitted throughout the period of Contract.
- j) The Contractor shall make all arrangements as part of the Contract to supply and make knowledge transfer to the TANFINET representatives at various delivery locations at their own cost and transport.
- k) The Contractor shall be fully and completely responsible to TANFINET and the End User for all the deliveries and deliverables.
- l) The Contractor and the OEM of the Item offered are jointly and severally responsible for the product specifications and its performance as required in the Notification document.
- m) Any Franchisee partner Applicant who is blacklisted by TANFINET or any State or Central Government or its agencies shall not be eligible to apply for the Notification of TANFINET. Franchisee partner Applicant shall give an undertaking in this regard.
- n) In case Franchisee partner Applicant conceals any fact that materially affects the Notification, the online registration application will be summarily rejected
- o) In case any show cause notice has been issued by TANFINET for poor performance to any of the Franchisee partner Applicant, then TANFINET reserves the right to disqualify the online registration application submitted by such Franchisee partner Applicant.

#### **4.1 Clarifications and Queries to the Notification**

- a) A prospective Franchisee partner Applicant requiring any clarification in the Notification document shall inform TANFINET through email ([info.tanfinet@tn.gov.in](mailto:info.tanfinet@tn.gov.in)) in the following format in

a formatted, password-free, editable spreadsheet file only.

Notification Reference						
Name of Company					Mobile No.	
Contact Person					Email ID	
S. No	Page No.	Clause No.	Title of the Clause	Description of the Clauses as per Notification Document	Clarification / Amendment Sought	Reason for requesting the amendment

- b) The responses to the queries shall be notified in the website <https://tanfinet.tn.gov.in> by means of Addendum/Corrigendum to the Notification Document and shall form part of the Notification document.
- c) Inputs/Suggestions/Queries/Clarifications submitted by Franchisee partner Applicant shall be given due consideration. However, it is not mandatory for TANFINET to accept or communicate the response to any of the Franchisee partner Applicant' Inputs/suggestions/queries/clarifications.

## 4.2 Amendments to the Notification

- a) TANFINET may amend the Notification document as per requirements or wherever TANFINET feels that such amendments are absolutely necessary. Amendments also may be made in response to the queries by the prospective Franchisee partner Applicant.
- b) Corrigendum, amendments and addendum if any shall be notified in <https://tanfinet.tn.gov.in>.
- c) The Franchisee partner Applicant shall periodically check for the amendments or corrigendum or information in the websites till the closing date of the Notification. TANFINET shall not make any individual communication to the Franchisee partner Applicants

and shall in no way be responsible for any ignorance pleaded by the Franchisee partner Applicant.

- d) TANFINET at its discretion may or may not extend the due date and time for the submission of Registration form on account of amendments.
- e) TANFINET is not responsible for any misinterpretation of the provisions of this Notification document on account of the Franchisee partner Applicant's failure to keep them updated of the Notification documents on changes announced in the website.

### **4.3 Language of Registration and Communication**

The supporting document prepared by the Franchisee partner Applicant as well as all correspondence and documents relating to the Notification shall be in English only. The supporting documents and printed literature furnished by the Franchisee partner Applicant may be in another language provided they are accompanied by an accurate translation in English duly notarised, in which case, for all purposes of the Application, the translation provided by the Franchisee partner Applicant shall govern. Applications received without such translated copies are liable to be rejected.

### **4.4 Labor Laws Compliance**

The Contractor shall be solely responsible for payment of remuneration to the employees employed for the performance of the obligations and to comply with the Rules and Regulations as laid down in Payment of Wages Act, 1936, Minimum Wages Act, 1948, Workmen's Compensation Act, 1923, Industrial Disputes Act, 1947, Employees State Insurance Act, 1948, Contract Labour (Regulation and Abolition) Act, 1952, Payment of Bonus Act, 1965, Employees Provident Funds and Miscellaneous Provisions Act, 1952, Shops and Establishment Act, Factories Act, 1948 and all the applicable Laws from time to time. Any consequences arising due to non-compliance of the provisions as specified above shall be the sole responsibility

of the Contractor. The relationship between the parties is on principal-to-principal basis and cannot be construed as partnership, agency, delegations or contract labour, etc.

#### **4.5 Conflict of Interest**

Franchisee partner Applicant shall furnish an affirmative statement as to the absence of, actual or potential conflict of interest on the part of the Franchisee partner Applicant due to prior, current, or proposed Contracts, engagements, or affiliations with other Organizations of the State Government. Additionally, such disclosure shall address any and all potential elements (time frame for service delivery, resource, financial or other) that would adversely impact the ability of the Franchisee partner Applicant to complete the requirements as given in the Notification document. Declaration to this effect shall be submitted by the Franchisee partner Applicant in the prescribed format given in the Notification document.

#### **4.6 Letter of Authorization**

The Applicant shall submit a Letter of Authorization or Power of Attorney, duly issued by the Board of Directors or competent authority of the organization, authorizing the signatory to submit the registration form, documents, and to execute all acts, deeds, and obligations on behalf of the Applicant in connection with this registration process.

Applications submitted without a valid authorization letter shall be liable for rejection.

#### **4.7 Validity of Registration Application**

The registration process shall remain open for a period of **fifteen (15) days** from the date of publication of this notification. All registration applications must be submitted within this period. Applications received after the stipulated deadline shall not be considered. The registration applications submitted shall remain valid for **ninety (90) days** from the date of submission for TANFINET’s evaluation and approval. TANFINET

reserves the right to accept or reject the application at any time within the validity period without assigning any reason thereof.

#### **4.8 Contacting Notification Authorities**

- a) Franchisee partner Applicant shall not make attempts to establish unsolicited and unauthorized contact with the Notification Accepting Authority, Notification Inviting Authority or Registration Application Scrutiny Committee after submission of the online registration application and prior to the notification of the Award.
- b) Any attempt by any Franchisee partner Applicant to bring to bear extraneous pressures on the Registration Application accepting Authority or Registration Application Scrutiny Committee shall be a sufficient reason to disqualify the Franchisee partner Applicant.
- c) Notwithstanding the above, TANFINET reserves the right to seek clarifications or additional information from Applicants during the evaluation of registration submissions. The Applicant shall provide such clarifications within the time specified by TANFINET. Failure to comply may result in the rejection of the application.

#### **4.9 Document Upload and Registration Process**

- i. The Franchisee Registration Form and related instructions shall be made available in the e-portal <https://tanfinet.tn.gov.in>, Interested applicants shall complete the registration process online by submitting the required details and uploading all supporting documents through the portal.
- ii. Applicants must ensure that all documents uploaded are clear, complete, and legible, in the prescribed formats such as .pdf / .xls / .zip as indicated in the registration form.
- iii. All uploaded documents must be self-attested by the authorized signatory of the applicant entity. Wherever applicable, authorization letters, undertakings, or declarations shall be duly signed and stamped.
- iv. Applicants are advised to prepare and scan all required documents

- in advance to avoid delays during online submission. For best readability, documents should be scanned at a minimum of 65 dpi for text pages and 100 dpi for pages containing images.
- v. An index page summarizing the list of uploaded documents may be included to facilitate reference and verification.
  - vi. Applicants shall verify the completeness of their submission before final upload. Once the registration form is submitted and acknowledged by the portal, no further modifications shall be permitted.
  - vii. The registration must be completed and submitted within 14 days from the date of notification or as specified in the registration schedule. Late submissions shall not be accepted.
  - viii. In case of any difficulty during the upload process, Applicants may contact the designated TANFINET Helpdesk for technical assistance. TANFINET shall not be responsible for submission failures due to connectivity or technical issues at the applicant's end.
  - ix. Applicants shall ensure that all information furnished in the registration form and uploaded documents is true and accurate. Any false declaration or discrepancy may lead to rejection or cancellation of registration at any stage.
  - x. The system shall issue a Registration acknowledgement receipt which is the final proof for the Successful Application submission.
  - xi. The Application shall contain no inter-lineation, erasures or overwriting except as necessary to correct errors made by the Franchisee partner Applicant in which case such corrections shall be counter signed by the Authorized person with date.

#### **4.10 Expenditure towards preparing and submission**

The Applicant shall bear all costs and expenses associated with the preparation and submission of the Franchisee Registration Form, including any costs incurred for providing supporting documents,

attending demonstrations, presentations, or meetings, if required by TANFINET. TANFINET shall not, under any circumstances, be responsible or liable for any expenditure or loss incurred by the Applicant, regardless of the outcome or conduct of the registration process.

#### **4.11 Application Security Deposit (ASD)**

- a) Each District Level Franchisee Partner applicant shall pay a non-interest-bearing Application Security Deposit (ASD) of INR 25,000 for each *Group of Blocks* within a district, List of blocks are enclosed in Appendix-14. The ASD shall be paid online through the designated TANFINET registration portal, as per the payment instructions provided therein.
- b) The ASD shall be accepted only through online payment modes as prescribed in the registration portal. Submissions made in any other form (including Demand Draft, Cheque, or Cash) shall be summarily rejected.
- c) The proof of payment of the ASD shall be uploaded along with the Franchisee Registration Form under the "Application Security Deposit" section.
- d) In cases where the applicant has paid the ASD but could not complete the registration submission due to technical reasons, the amount shall be refunded upon submission of a written request to TANFINET along with valid payment proof.
- e) If a selected applicant fails to comply with the terms and conditions of the registration process, withdraws their application after selection, or fails to execute the Franchisee Agreement within the stipulated time, the ASD shall be forfeited by TANFINET.
- f) Upon successful execution of the Franchisee Agreement and submission of the requisite Performance Security Deposit, the ASD shall be refunded to the selected applicant after due verification.

- g) The ASD of applicants who are not selected shall be refunded without any interest to the respective bank accounts after completion of the registration and selection process.
- h) No interest shall be payable by TANFINET on the ASD amount held for any period or under any circumstance.

#### **4.12 Withdrawal of Application**

No Applicant shall be permitted to withdraw their Registration Form once it has been submitted. Any such withdrawal or refusal to participate in the subsequent stages of the selection process shall result in the **forfeiture of the Application Security Deposit (ASD)** and may attract such other actions as deemed appropriate by TANFINET in accordance with the registration terms and conditions.

#### **4.13 Resubmission of Applications**

An Applicant may modify or resubmit their Registration Form at any time prior to the closure of the registration period. In the event that multiple submissions are made by the same Applicant for the same District or Group of Blocks, only the latest duly submitted and eligible application shall be considered for evaluation by TANFINET.

#### **4.14 Other Conditions**

- a) Complaints received from the public or customers will be investigated, and appropriate action will be taken.
- b) Your operations must ensure that no damage occurs to the equipment installed at the TANFINET PoP, and special importance must be given to their safety and security.
- c) If you are selected as a TANFINET Franchise Partner, you must always conduct yourself with dignity and respect towards customers.
- d) In case of deficiencies in FTTH or other services, the applicable penalties will be deducted from your revenue share.
- e) It is the responsibility of the Franchise Partners to collect the ONT from customers who have discontinued the TANFINET internet

service within seven days and enter it to stock through inventory management software provided by TANFINET. If the ONT is not returned to the warehouse within 30 days, the balance cost of the ONT will be recovered from the Franchise Partner.

- f) The software required to record customer details and ONT inventory management will be provided by TANFINET to franchisee. It is the responsibility of the Franchise Partners to furnish the required details in the software and maintain the stock reports up to date as per the physical inventory. TANFINET will be carrying monthly audit on the ONT inventory stock and penalty will be imposed for any deviation between inventory report and physical stock.
- g) Franchisee need to arrange warehouse in his allocated geography for storing ONT equipment's and should maintain inventory management of ONT devices on the software provided by TANFINET.
- h) TANFINET will be carrying monthly audit on the ONT inventory stock and penalty will be imposed for any deviation between inventory report and physical stock.
- i) Franchisee initially need to buy minimum 200 quantity of ONT devices from TANFINET by paying 30% of their ONT usage share cost. (TANFINET shall communicate the applicable cost of the ONT to the selected Franchisee Partner).
- j) Based on the customer feasibility / requirement, franchisee should keep on adding ONT stock by paying 30% of their ONT usage share cost to TANFINET. At any point of time, franchisee should maintain more than 100 quantities of ONT's at franchisee warehouse. Penalty will be improved for short fall on physical ONT inventory of less than 50 quantity at franchisee warehouse through monthly audit by TANFINET.

## 4.15 Franchisee Application Opening and Evaluation Process

### A. Preliminary Application Scrutiny

Initial Application scrutiny shall be conducted and incomplete details as given below but not limited to, shall be treated as non-responsive.

If Application are:

- not submitted as specified in the Notification
- received without the Letter of Authorization
- received without EMD amount
- found with suppression of information or incomplete information
- furnished with subjective and conditional offers.
- submitted without supporting documents in compliance with the Eligibility Criteria and Evaluation Criteria
- non-compliance of any of the clauses stipulated in the Notification

All responsive Application shall be considered for further evaluation. The decision of TANFINET shall be final in this regard.

### B. Application Evaluation

- a) Application evaluation shall be undertaken after the due date of submission of Application.
- b) Application Registration Scrutiny Committee shall examine the Application against the Eligibility Criteria and Evaluation Criteria given in the Notification document.
- c) Evaluation shall be conducted based on the documents submitted by the Franchisee partner Applicant. The Application which did not meet the Evaluation Criteria shall be rejected and further evaluation shall not be carried out.
- d) TANFINET may waive any minor infirmity or non-conformity or irregularity of a substantially responsive Application, which does not constitute a material deviation, provided such waiver does not prejudice or affect the relative ranking of the

Franchisee partner Applicant.

- e) For those Applicant who have already worked or working with TANFINET, their previous performance in TANFINET would also be one of the criteria for selection. If any unsatisfactory performances of the Applicant are found, their Applications may be rejected. Unsatisfactory performance is defined as
- a. Non responsiveness after getting the LOA or Purchase / Work Order
  - b. Delay in supply of the ordered Items etc.
  - c. Lack of communication about the delay in deliveries, Installation etc.
  - d. Poor support during the contract period.
  - e. Delay in providing services citing reasons of support issues.
  - f. Poor Performance report from Purchaser.
  - g. Not executing the Contract.
  - h. Not submitting the Security Deposit in the stipulated time
- f) Decision of TANFINET is final and no dispute can be raised by any Applicant for rejection of their Application and no claims on this account shall be entertained.
- g) The Applicant whose Application meet the Eligibility Criteria will be called as Qualified Applicant.

### C. Clarifications by TANFINET

- a) When deemed necessary, TANFINET may seek bonafide clarifications on any aspect from the Applicant. However, that would not entitle the Applicant to change or cause any change in the substance of the Application. No clarification or modification requests initiated by the Franchisee Partner applicant after submission of the online registration application shall be entertained.
- b) If any of the documents required to be submitted along with the Registration Application is found wanting, the offer is liable to be rejected at that stage. However, TANFINET at its discretion may

call for any clarification regarding the document within a stipulated time period. In case of non-compliance to such queries, the Online registration application shall be rejected without entertaining further correspondence in this regard.

- c) In case if the Franchisee partner Applicant failed to comply with the requirements of TANFINET, such Online registration applications may at the discretion of TANFINET, shall be rejected as Technically non-responsive

#### D. Suppression of facts and misleading information

- a) During the Application evaluation, if any suppression or misrepresentation or any of its kind, is brought to the notice of TANFINET, then TANFINET shall have the right to reject the Application and if after selection, TANFINET would terminate the Contract without any compensation to the Franchisee and the ASD/SD, as the case may be, shall be forfeited.
- b) Franchisee partner Applicant shall note that any figures in the proof documents submitted by the Applicant for proving their eligibility is found suppressed or erased, TANFINET shall have the right to seek the correct facts and figures or reject such Application.
- c) The Notification calls for full copies of documents to prove the Applicant's experience and capacity to undertake the project. It is up to the Applicant to submit the full copies of the proof documents to meet out the criteria. Otherwise, TANFINET at its discretion may or may not consider such documents.
- d) TANFINET reserves the right, at its sole discretion, to cancel, modify, or reopen the Franchisee Registration process at any stage without assigning any reason thereof. The decision of TANFINET in this regard shall be final and binding on all Applicants, and no claim or correspondence shall be entertained in this respect.

#### E. Acceptance of Notification and Withdrawals

- a) TANFINET reserves the right to reject wholly or partly any or all the Franchisee Registration process without assigning any reason, or relax or waive any of the conditions stipulated in the terms and conditions of Registration process as deemed necessary in the best interest of TANFINET/End User.
- b) TANFINET reserves the right to reject all franchisee applications or to withhold the registration process in whole or in part due to

reasons such as change in scope, modification of eligibility or technical requirements, unavailability of anticipated resources, directions from competent authorities or courts, natural calamities, or any other unforeseen circumstances beyond its control.

- c) Upon selection and issuance of confirmation by TANFINET, the Successful Applicant shall not withdraw their application or seek to alter any terms or conditions. Any such withdrawal or non-compliance shall result in the forfeiture of the Application Security Deposit (ASD) or any other deposit made by the Applicant and may attract further action as deemed appropriate by TANFINET.

#### **F. Letter of Award (LoA)**

- a) Upon successful completion of the evaluation process and approval by TANFINET, a Letter of Empanelment (LoE) or Letter of Award (LoA), as applicable, shall be issued to the Selected Franchisee Partner(s) confirming their selection and empanelment for the respective District or Group of Blocks.
- b) Unless otherwise specified by TANFINET, the date of issuance of the Letter of Award (LoA) shall be deemed to constitute the effective date of commencement of the Franchisee Partnership, from which all obligations and timelines under the Franchisee Agreement shall take effect.

#### **4.16 Payment of Security Deposit (SD)**

- a) The Successful Applicant shall be required to remit a Security Deposit (SD) mentioned in the LoA to the Successful Applicant.
- b) The proceeds of the Security Deposit shall serve as a guarantee for the satisfactory performance of all obligations by the Franchisee Partner under the Franchisee Agreement, and as compensation for any loss or damage sustained by TANFINET due to non-performance, default, or breach of obligations by the Franchisee.

- c) The Security Deposit shall be furnished in the form of a Bank Guarantee obtained from a Scheduled/Nationalized Bank, strictly in the format prescribed by TANFINET.
- d) The PSD shall be submitted within seven (7) days from the date of issuance of the Letter of Award (LoA). TANFINET, at its sole discretion, may grant an extension of time if the reasons furnished by the Franchisee Partner are found to be satisfactory.
- e) The Bank Guarantee shall remain valid for a minimum period of nine (9) months beyond the validity of the Franchisee Agreement, unless otherwise specified by TANFINET.
- f) The Security Deposit Bank Guarantee shall be returned to the Franchisee Partner only upon the successful completion of the Franchisee Agreement period and subject to the fulfillment of all contractual and performance obligations to the satisfaction of TANFINET. Returned shall ordinarily be processed after one (1) year from the completion of the agreement period, subject to final verification and clearance.
- g) In case any recoveries are pending, the Franchisee Partner shall remit the due amount before the release of the Bank Guarantee. Failing this, TANFINET shall have the right to invoke the Bank Guarantee and recover the dues from the realized amount. Any balance, after adjustment of recoveries, shall be returned to the Franchisee Partner.
- h) In the event of an extension of the Franchisee Agreement, the Franchisee Partner shall extend the validity of the Bank Guarantee accordingly, at their own cost, to cover the extended period.
- i) The Security Deposit held by TANFINET shall not carry any interest for any period or under any circumstance.

- j) The Security Deposit (SD) / Application Security Deposit (ASD) shall be forfeited if the Selected Franchisee Partner withdraws the application during the validity period, fails to execute the Franchisee Agreement, or otherwise defaults on any obligation under the terms of the registration.

#### **4.17 Award and Execution of Contract**

- a) The Contract terms and conditions will be communicated to the Successful Franchiser at the time of issue of LOA.
- b) Contract shall be signed with the Successful Franchiser after the submission of Security Deposit. Security Deposit shall be given within 7 days of issue of LoA.
- c) The Successful Franchisee partner shall execute a Contract in the INR 100 non-judicial Stamp Paper bought in Tamil Nadu only in the name of the Franchisee partner within 7 days from the date of submission of Security Deposit.
- d) The Contract shall include all such changes/modifications as may be indicated by TANFINET at the time of execution upon receipt of confirmation from TANFINET.
- e) The expenses incidental to the execution of the agreement shall be borne by the Successful Franchiser.
- f) Work Orders shall be placed to the Franchiser as per the Terms and Conditions of the Notification document.
- g) The following documents shall be deemed to form and be read and construed as part of the Contract.
  - i. Technical Specifications and Infrastructure Deployment Guidelines;
  - ii. Terms and Conditions of the Franchisee Registration Document;
  - iii. Revenue Sharing Framework approved by TANFINET;
  - iv. Amendments, Corrigenda, or Addenda issued by TANFINET from time to time;
  - v. Service Orders / Work Orders issued by TANFINET; and

- vi. Any official correspondence or instructions issued by TANFINET to the Franchisee Partner during the validity of the Franchisee Agreement.
- h) TANFINET/End User may also procure the goods and services, upon such terms and conditions and in such manner as it deems appropriate, through any Third party if the Contractor fails to deliver the goods/services within the stipulated period. The Franchisee Partner shall solely be liable to TANFINET for any additional costs incurred for procurement of such similar goods and services.
- i) The conditions stipulated in the Contract agreement shall be strictly adhered to and violation of any of the conditions shall entail termination of the Contract without prejudice to the rights of TANFINET/End User and TANFINET/End User also have the right to recover any consequential losses from the Contractor.
- j) The revenue sharing percentages and service charges agreed upon under this model shall remain firm and unchanged during the tenure of the Franchisee Agreement, including any extensions.
- k) Escalation in costs or revision of revenue share shall not be permitted during the said periods or during any period while providing services whether extended or not for reasons other than increase of duties/taxes payable to the Governments in India within the stipulated delivery period mentioned in the contract. The Applicant should particularly take note of this factor before registering for the Notification.
- l) The Revenue share shall be kept valid during the period of Contract and no escalation in the Revenue share shall be entertained including but not limited to the reasons due to Foreign Currency Exchange Rate fluctuations.
- m) Exchange Rate fluctuations (Foreign Currency Rate Exchange) cannot be cited as reasons for the delay or dishonor of Work/Purchase / Work Order.

## **4.18 Issue of Work Order (WO)**

- a) Following the issuance of the Letter of Award (LoA) to the selected District Level Franchisee Partners, the Franchisee shall initiate necessary arrangements for mobilizing field resources, setting up local infrastructure, and coordinating with TANFINET for receipt and installation of ONTs and other network elements as per the rollout plan.
- b) TANFINET shall issue Service Work Orders (SWOs) to the Franchisee Partners for specific service areas or customer clusters, based on readiness of the TANFINET Point of Presence (PoP), availability of OLTs, and completion of required backend provisioning by the Network Operations Centre (NoC).
- c) The Franchisee Partner shall ensure the installation and commissioning of ONTs and Last Mile Optical Fiber as per TANFINET's approved specifications and technical standards. All ONT devices shall be jointly quality verified by TANFINET or its authorized representatives prior to deployment.
- d) After completion of the installation at each customer premises or government office, installation and activation certificates shall be issued jointly by TANFINET and the Franchisee Partner. These certificates shall form the basis for revenue share computation and performance monitoring.
- e) The Franchisee Partner shall ensure that the minimum required connections — as specified for each Grama Panchayat and Block — are activated within the prescribed timelines. Any delay shall be reported to TANFINET with valid justification and recovery measures.
- f) Payment and settlement under the revenue sharing model (Appendix-9) shall be made based on the actual number of active connections and realized revenue within the corresponding billing

cycle. The franchisee's share will be automatically credited post-verification of service activation and collection data through TANFINET's CRM system

#### **4.19 Execution of Work Order (DO)**

a) Upon issuance of the Letter of Award (LoA) to the selected District Level Franchisee Partner, TANFINET shall release Service Delivery Orders (SDOs) in phases based on the rollout plan, readiness of network infrastructure, and operational requirements within the district.

b) Each Service Delivery Order shall specify the service areas, number of connections to be activated, and timelines for execution. Franchisee Partners shall be responsible for completing the installation, activation, and maintenance of customer connections within the stipulated period as per TANFINET's technical and operational guidelines.

c) TANFINET reserves the right to revise or reallocate the service areas or modify the service scope and connection targets based on network conditions, demand, or performance of the Franchisee Partner. In case of non-performance or delayed execution, TANFINET may assign the area to another Franchisee Partner to ensure uninterrupted service delivery.

d) Each Franchisee Partner shall nominate a Nodal Officer (Single Point of Contact – SPOC) who will coordinate with TANFINET on all matters related to service rollout, customer acquisition, installation progress, and fault rectification. The SPOC shall be well-versed with the operational procedures, service quality standards, and performance requirements prescribed by TANFINET.

e) The Franchisee Partner shall also submit an escalation matrix outlining the contact hierarchy and resolution timelines for field-level and customer-level issues. This matrix shall be approved by TANFINET before the commencement of operations.

f) Periodic performance reviews shall be conducted by TANFINET at the district and state levels to assess connection growth, service uptime, customer satisfaction, and adherence to network quality standards. Continued non-performance may result in partial or full reallocation of the service area.

#### **4.20 Liability of TANFINET**

- a) TANFINET shall not be liable to the Contractor for any losses or damages, costs, charges which the Contractor may in any way sustain/suffer due to any delay at the End User side.
- b) TANFINET shall be responsible for ensuring the availability, operation, and maintenance of its core network infrastructure, including the Network Operations Centre (NoC), backhaul bandwidth, and OLT equipment at designated Points of Presence (PoPs) across all districts.
- c) TANFINET shall make best efforts to provide uninterrupted and scalable bandwidth to support Franchisee Partners in extending last-mile connectivity services. However, TANFINET shall not be held liable for temporary interruptions, performance degradation, or service downtime caused by factors beyond its reasonable control, including force majeure events, power failures, or damage to shared infrastructure by third parties.
- d) TANFINET's liability shall be limited to the extent of its network and infrastructure under direct control. It shall not be responsible for delays, customer dissatisfaction, or revenue loss resulting

- from faults, lapses, or delays in installation, maintenance, or service delivery attributable to the Franchisee Partner.
- e) TANFINET shall not be responsible for any indirect, incidental, or consequential damages, loss of profit, or anticipated revenue arising out of the Franchisee’s operations, service activities, or any breach of obligations by the Franchisee Partner.
  - f) Under the revenue-sharing arrangement, TANFINET’s financial liability shall be restricted to disbursing the Franchisee’s entitled share of revenues as per the approved sharing model and verified billing data.
  - g) Except as expressly provided in the Agreement, TANFINET shall not bear any liability towards third-party claims, legal actions, or disputes arising from services rendered by the Franchisee Partner to end customers.
  - h) In the event of persistent service issues or non-compliance with technical or operational standards by TANFINET, appropriate corrective measures shall be initiated. However, such instances shall not give rise to claims for compensation or penalty by the Franchisee Partner, except as mutually agreed in writing.

#### **4.21 Limitation of Liability**

- a) In the case of Gross negligence or willful misconduct on the part of the Contractor executing the work or in carrying out the services, the Contractor, with respect to damage including to property and/or Assets/Sales/Revenue of TANFINET/End User shall regardless of anything contained herein, shall be liable for any direct loss or damage that is less than or equal to (A) the Total Contract Value of the Contract or (B) the proceeds the Contractor may be entitled to receive from any insurance maintained by the Contractor, to cover such a liability, whichever of (A) or (B) is higher.

- b) There shall be no limitation of liability in respect of the Franchiser in case of any damages for bodily injury (including death) and damage to real property and tangible personal property, other than as applicable under the relevant laws.
- c) The Contract does not grant or create any rights, benefits, claims, obligations or causes of action in, to or on behalf of any person or entity (including any third party) other than between the respective parties to the Contract, as the case may be.
- d) TANFINET/End User shall be entitled to claim the remedy of specific performance under the Contract. This right to claim for any damage shall be without prejudice to other rights and remedies available to TANFINET/End User under the Contract and law.
- e) TANFINET/End User shall be entitled without prejudice to its other rights and remedies, to deduct from the Price payable to Contractor and also to encash the Bank Guarantee for Security Deposit or any other Bank Guarantee, provided the total amount recovered does not exceed the Total Contract Value or the insurance cover, whichever is higher.

#### **4.22 Assigning of Notification whole or in part**

- a) The Franchisee Partner shall not assign or make over the Contract, the benefit or burden thereof to any other person or persons or body corporate for the execution of the Contract or any part thereof.
- b) TANFINET/End User reserves its right to cancel the Work Order either in part or full, if this condition is violated.

#### **4.23 Indemnity**

The Franchisee Partner shall indemnify and defend TANFINET/End

User and its representatives & employees and hold TANFINET/End User, its representatives, employees harmless from

- a) Damages and losses to persons or property caused by Contractor's negligent or intentional act.
- b) Damages and losses to persons or property resulting from the non-compliance with the established obligations; Third Party claim against TANFINET/End User that any Deliverables/Services/Equipment provided by the Contractor infringes a copyright, trade secret, patents or other intellectual property rights of any third party, in which case the Contractor shall defend such claim at its expense and shall pay any costs or damages that may be finally awarded against TANFINET/End User.
- c) If any deliverable is or likely to be held to be infringing, the Contractor shall at its expense and option either (i) procure the right for End User to continue using it, or (ii) replace it with a non-infringing equivalent, or (iii) modify it to make it non-infringing.
- d) Any environmental damages caused by Contractor
- e) Any and all claims, actions, suits, proceedings, taxes, duties, levies, costs, expenses, damages and liabilities, including attorneys' fees, arising out of, connected with, or resulting from or arising in connections with the services provided by the Contractor due to neglect, omission or intentional act of the Contractor.

#### **4.24 Force Majeure**

- a) In the event of either party being rendered unable by force majeure, to perform any obligations required to be performed by them, under the agreement, the relative obligations of the party affected by such force majeure shall upon notification to the other party is suspended for the period during which such cause lasts.

- b) The term “force majeure” as employed herein shall mean act of God, war, civil riot, fire, flood and Acts and Regulations of Government of India and or State of Tamil Nadu, which prevents the performance by the parties to this agreement
- c) Upon the occurrence of such cause and upon its termination, the party alleging that it has been rendered unable as aforesaid thereby, shall notify the other party in writing within 7 days of the alleged beginning and ending thereof giving full particulars and satisfactory evidence in support of its claim.
- d) In the event of TANFINET/End User satisfied with the reasons provided as aforesaid, it will inform in writing that the time for performance of relative obligations suspended for such period.
- e) If the Force Majeure event continues for more than sixty (60) consecutive days, and substantially frustrates the performance of the contract, TANFINET may terminate the contract by giving fifteen (15) days' written notice to the other party, without incurring any liability or penalty.
- f) No party shall be held liable for breach of contract, imposition of liquidated damages, or other penalties arising from non-performance or delays solely due to a duly notified Force Majeure event.

#### **4.25 TANFINET/End User reserves the right to**

- a. TANFINET reserves the right to inspect the facilities, infrastructure, or operational setup of the Franchisee Partner or its OEM before approval or commencement of operations.
- b. TANFINET may modify, increase, or reduce the scope or service areas allocated to the Franchisee Partner, in accordance with operational requirements or policy directions.
- c. TANFINET may revise or reassign the list of supply or service locations from time to time, based on end-user demand or network optimization needs.
- d. TANFINET shall have the authority to ensure compliance with the prescribed technical specifications and quality standards for all equipment and services provided by the Franchisee Partner.
- e. TANFINET may withhold payments or revenue shares in cases of service deficiencies, non-compliance, or insufficient documentation by the Franchisee Partner.
- f. TANFINET reserves the right to recover dues or adjustments from Franchisee payments arising out of any tax-related lapses or statutory non-compliance by the Franchisee Partner.
- g. In the event of any default, blacklisting, or insolvency of the Franchisee Partner or its OEM, TANFINET / End User may recover any input credit loss or consequential financial impact incurred.
- h. TANFINET may recover dues or penalties from any payment or revenue share payable to the Franchisee Partner, irrespective of the specific agreement under which the amount is due.

#### **4.26 General Communication**

General Communication such as Project Documentation, Progress reporting, Purchase / Work Orders, Amendment to Work / Purchase / Work Orders, etc. shall be through official email ID of the

vendor's Project Leader / representative.

#### 4.27 Notice

Any notice to the Franchisee Partner shall be deemed to be sufficiently served, if given or left in writing at their usual or last known place of abode or business or sent to the e-mail id. Any change in postal address or e-mail id shall be communicated without delay, failing which, the communication to the last address or email id shall be deemed to be proper service of communications/notices.

#### 4.28 Validity and Extension of Contract

- a) The Contract shall be valid for such period mentioned in the Special Conditions. TANFINET can request for extension of Contract for a further period as per Act and Rules.
- b) The Contract shall be extended for such period with the same Terms and Conditions including Revenue share as mutually agreed between the parties.
- c) Validity of Bank Guarantee for Security Deposit shall be extended by the Franchisee partner accordingly at its own cost.

#### 4.29 Termination of Contract

##### G. Termination for default:

- a) TANFINET may without prejudice to any other remedy for breach of Contract, by written notice of default with a period of 7 days, sent to the Franchisee partner, terminate the Contract in whole or part
  - (i) if the Franchisee partner fails to deliver any or all of the services within the time period specified in the Contract or within any extension thereof granted by TANFINET; or
  - (ii) If the Franchisee partner fails to perform any of the obligation under the Contract; or
  - (iii) If the Franchisee partner, in the judgement of TANFINET, has

- engaged in fraudulent and corrupt practices in competing for or in executing the Contract or
- (iv) Supplies the Items inferior to the ordered / accepted specifications; or
  - (v) Not procured and supplied the Item from the TANFINET/End User or
  - (vi) Not supplied as per any of the Notification conditions.
- b) In the event TANFINET terminates the Contract in whole or in part, TANFINET may procure, upon terms and in such manner as it deems appropriate, the goods and services similar to those and delivered and the Contractor shall be liable to TANFINET for any additional costs for such similar goods. However, the Franchisee Partner shall continue the performance of the Contract to the extent not terminated.

#### H. Termination for Insolvency:

- a) TANFINET may at any time terminate the Contract by giving written notice with a period of 7 days to the Contractor, if the Franchisee Partner becomes bankrupt or otherwise insolvent.
- b) In this event, termination shall be without compensation to the Franchisee Partner, provided that such termination shall not prejudice or affect any right of action or remedy that has accrued or shall accrue thereafter to TANFINET.

#### I. Termination for Convenience:

- a) TANFINET may by written notice, with a period of seven days sent to the Contractor, terminate the Contract, in whole or in part, at any time for its convenience.
- b) The notice of termination shall specify that termination is for TANFINET's convenience, the extent to which performance of work under the Contract is terminated, and the date upon which such termination becomes effective.
- c) On termination, the Contractor is not entitled to any compensation

whatsoever.

- d) TANFINET reserves the right to cancel the order(s) and to terminate the Contract in the event of short performance or non-performance of Contractor.

#### **4.30 Effects of Termination**

1. In the event that TANFINET terminates this Agreement pursuant to failure on the part of the Franchisee Partner to comply with the conditions as contained in Notification and depending on the event of default, Security Deposit furnished by Franchisee Partner may be forfeited.
2. Upon the expiration or termination of the Contract, the Franchisee Partner shall undertake the actions set forth in the Contract to assist TANFINET/End User to replace services as provided hereunder:
  - a. In respect of Third-party Intellectual Property Rights, the Franchisee Partner undertakes to secure such consents or licenses for End User from such third parties as are necessary to enable End User or its replacement Franchisee Partner / Empaneled Agencies (any other agency that is selected for maintaining the system in place of the Franchisee Partner, if applicable) to receive services substantially equivalent to the Services hereunder.
  - b. The Franchisee Partner shall transfer to End User, in accordance with the terms of the Contract, Assets or Deliverables including the software, if any, (and including any data, ownership, source code and associated documentation) in which End User has the right, title and interest and that is in the possession or control of the Franchisee Partner.

- c. In the event of the premature termination of the contract, the Franchisee Partner shall be eligible to receive Payments as described in the Payment Schedule for the work completed and approved by TANFINET and End User.
- d. The Franchisee Partner shall continue to perform all their obligations and responsibilities as stipulated under the Contract and as may be proper and necessary to execute the scope of work under the Contract to maintain business continuity.
- e. In the event that TANFINET/End User terminates the Contract due to default or material breach of the Contract on the part of the Franchisee Partner, then TANFINET shall be entitled to forfeit the Security Deposit submitted for this Project and pursue such other rights and/or remedies that may be available to TANFINET/End User under law.
- f. Notwithstanding anything contained herein above and without prejudice to the right to terminate the Contract, if the Franchisee Partner fails to set up and operationalize the system at the designated locations, TANFINET/End User may in its sole discretion, engage another Franchisee Partner /Successful Franchisee partner / Empaneled Agencies to fulfil the remaining obligations (or part of the remaining obligations) as may be decided, at the risk and cost of the Franchisee Partner. The additional cost incurred by the TANFINET/End User shall be recoverable from the Security Deposit or any amount payable or due to the Contractor, and in case such Security Deposit or amount is not adequate, the Contractor shall make good the shortfall.
- g. The termination hereof shall not affect any accrued right

or liability of either party nor affect the operation of the provisions of the Contract that are expressly or by implication intended to come into or continue in force on or after such termination.

- h. The action as provided in this clause shall not be construed or treated as waiver of any right of the TANFINET/End User and the right to terminate the Contract shall subsist even if an action in accordance with this clause has been taken.
3. If the Contract is terminated by TANFINET/End User due to supply of substandard services, system or hardware to the stations, the difference in cost of the items purchased through other Qualified Franchiser or any other alternative sources shall be recovered from the Franchisee Partner.

### **4.31 Compliance with Law**

The Service Provider shall comply with the laws in force in India in the course of performing this Contract.

### **4.32 Arbitration**

In case of any dispute in the Agreement, including interpretation if any on the clauses of the RFP or the Agreement, the parties shall first try to resolve the same amicably by mutual consultation. If the Parties fail to resolve the dispute by such mutual consultation within twenty-one (21) days of reference of such dispute by one Party to the other, then such unresolved dispute/difference shall be referred to an Arbitral tribunal consisting of three (3) arbitrators, one to be appointed by each Party and the third arbitrator to be appointed by the two arbitrators.

The arbitral tribunal shall give reasoned and speaking award in respect of each dispute or difference referred to him. The award as foresaid shall be final conclusive and binding on all the parties of this

contract in accordance with the law.

The venue of the arbitration shall be at Chennai and the language of arbitration proceedings and that of all documents and communications between the parties shall be in English. The decision of the majority of the Arbitrators shall be final and binding on both the parties to the Arbitration subject to legal remedies available under the law.

The provisions of the Arbitration and Conciliation Act 1996 and any statutory modifications or re-enactment in lieu thereof shall apply to the arbitration proceedings under this clause.

The expenses of the arbitrators as determined by the arbitrators shall be shared equally by the TANFINET and the Franchisee Partner. However, the expenses for arbitration shall be borne by the parties themselves.

#### **4.33 Jurisdiction of the Court**

Any dispute arising out of non-fulfilment of any of the terms and conditions of this Notification /Agreement or any other dispute arising out of the arbitration award will be subject to the jurisdiction of the Courts in the City of Chennai only.

#### **4.34 Subcontracting of Work**

The subcontracting / outsourcing of work is not permitted for the Franchisee Partner. In case of any subcontracting requirement arises then it shall be done only upon review and approval from TANFINET.

#### **4.35 Change Request Management**

In case of any change, (w.r.t Services, Responsibilities, technical specification, firmware, SDK files, support accessories, etc.) to that was already proposed and approved during the Registration process,

being envisaged by the Franchisee partner at any point during the contract, the Change Request Management (CRM) Process would come into effect. A Change Request Management Committee (CRMC) would be formed by the TAFINET to address such CRM requests.

In the event of the Franchisee Partner-initiated change then Franchisee partner needs to provide technical and commercial implications due to this change. The CRMC shall review the change proposal and engage detailed assessment of the claim through secondary market scrutiny for both technical and commercial aspects. Based on the techno-commercial findings of CRMC w.r.t value enhancements being created, then they would share their recommendations to TAFINET.

Based on the recommendations of CRMC, TAFINET shall take necessary decisions on the way forward.



# Notification Specific Terms and Conditions



## 5 Notification Specific Terms and Conditions

### 5.1 Scope of Work

The scope of work defines the functional, operational, and commercial responsibilities of TANFINET and the District-Level Franchisee Partners in jointly delivering high-quality broadband and last-mile connectivity services to end-users across Tamil Nadu under a Revenue Sharing Model. The objective of this collaboration is to ensure seamless service delivery, enhanced customer experience, and widespread digital inclusion through efficient utilization of the BharatNet optical fibre network and associated infrastructure established by TANFINET

#### 5.1.1 Brief Overview of the Scope of Work

The scope of work of this Notification covers two phases (Viz Phase I & II) as briefed below:

##### **Phase I**

This phase begins from the issuance of the Letter of Award (LoA). In this phase, the District Level Franchisee Partner shall establish and operationalize the last-mile connectivity network from the TANFINET Point of Presence (PoP) to customer premises. The partner shall be responsible for laying, splicing, and maintaining Optical Fiber Cable (OFC) routes, procuring, storing, and installing Optical Network Terminals (ONTs) at customer locations, and ensuring all installations conform to TANFINET's technical specifications. The Franchisee Partner shall also coordinate with TANFINET and its authorized agencies for network testing, activation, and bandwidth delivery, ensuring smooth service rollout across all allocated Blocks and Gram Panchayats. Additionally, the Franchisee partner shall manage local customer onboarding, connection provisioning, and data updation through TANFINET's Enterprise and Inventory Management Systems, while

maintaining the required stock levels, infrastructure readiness, and service quality benchmarks during the implementation phase.

## **Phase II**

This phase covers the Maintenance period. In this phase, the District Level Franchisee Partner shall ensure sustained network performance and uninterrupted broadband connectivity through comprehensive maintenance of OFC infrastructure and ONT devices. The partner shall carry out preventive maintenance, timely fault rectification, and replacement of defective equipment within the defined SLA timelines, ensuring high availability and customer satisfaction. This phase also includes bandwidth assurance, customer support management, and warranty compliance, along with real-time service tracking and reporting through TANFINET’s Enterprise Management System (EMS). The Franchisee Partner shall maintain field response teams, ensure adherence to uptime commitments, and actively participate in performance audits and reviews conducted by TANFINET, thereby guaranteeing long-term service reliability and operational excellence across the assigned service areas.

## 5.1.2 Detailed Scope of Work

The District Level Franchisee Partner (DLFP) shall be responsible for implementing, operating, and maintaining last-mile broadband connectivity within the allocated Blocks and Gram Panchayats of their respective districts under the BharatNet Project. The Franchisee Partner shall ensure end-to-end service delivery — from infrastructure establishment to customer management and revenue operations — in alignment with TANFINET’s objectives to deliver affordable, high-speed internet services to rural and semi-urban areas across Tamil Nadu.

The detailed scope of work for the Franchisee Partner shall include, but not be limited to, the following activities and deliverables:

### 5.1.2.1 Detailed Scope of Work: Phase I

This phase starts from the date of issuance of the Letter of Award (LoA) by TANFINET to the successful District Level Franchisee Partner (DLFP) and continues until the completion of last-mile network rollout and activation across the assigned Blocks and Gram Panchayats within the district.

Upon receipt of the LoA, the selected Franchisee Partner shall complete all contractual formalities, including submission of the Performance Security / Deposit, signing of the Franchise Agreement, and establishing required warehousing and field infrastructure. The Franchisee Partner shall then initiate the deployment and activation of broadband services by implementing the following key activities:

#### 5.1.2.1.1 Network Implementation and Service Activation

1. Lay, splice, and maintain the Optical Fiber Cable (OFC) network from the TANFINET Point of Presence (PoP) to customer premises (households, government institutions, and enterprises).

2. Ensure all fiber deployment activities follow TANFINET’s engineering standards and quality specifications under the Bharat Net framework.
3. Establish Field Response Teams (FRTs) for each block, comprising a minimum of two trained personnel (including a splicer) and at least one splicing machine per block.
4. Restore any fiber faults and connectivity issues within the prescribed Service Level Agreement (SLA) timelines.
5. Coordinate with TANFINET’s authorized agencies for testing, route validation, and signal verification prior to service activation.

#### 5.1.2.1.2 Supply and Installation of ONT Devices

1. Install Single Band (2.4 GHz) and Dual Band (2.4 GHz & 5 GHz) Optical Network Terminals (ONTs) conforming to TANFINET’s technical specifications.
2. Ensure all ONTs are preloaded with TANFINET-approved firmware supporting TR-069 remote management, VLAN tagging, and OMCI profiles, and secured against unauthorized access (CLI/Web/SSH).
3. Ensure that each ONT shall be supplied with standard accessories including power adapter, mounting kit, and installation guide.
4. Install ONTs at customer premises, perform connection testing, and update installation details in TANFINET’s Enterprise Management System (EMS).
5. Maintain a minimum stock of ONTs (100 units) in district warehouses and ensure replenishment as per TANFINET’s Delivery Orders.

#### 5.1.2.1.3 Bandwidth Distribution and Customer Onboarding

1. Provide uninterrupted internet bandwidth from TANFINET’s PoP to connected premises through GPON/FTTH infrastructure ensuring stable connectivity and speed as per approved service plans.
2. Provide broadband services with plans ranging from 10 Mbps to 1 Gbps, ensuring consistent throughput and uptime as per SLA.
3. Handle new customer registrations, installations, and billing activations using TANFINET’s digital systems.

4. Support local customer engagement, connection inquiries, and service expansion within the assigned area.

#### 5.1.2.1.4 Infrastructure and Inventory Management

1. Establish a secure warehouse (500–800 sq. ft.) for storing ONTs, fiber accessories, and installation tools.
2. Ensure the warehouse is concrete-built, insured, and auditable by TANFINET.
3. Maintain accurate digital inventory records using TANFINET’s Inventory and Asset Management Software, updated in real time.
4. Participate in monthly stock audits and ensure compliance with TANFINET’s asset tracking procedures.

#### 5.1.2.1.5 Reports & Acceptance

1. Submit the following documentation to TANFINET:
  - a) Delivery Challans and Installation Reports
  - b) Quality and Configuration Certificates
  - c) Site-wise Commissioning and Acceptance Reports
2. TANFINET or its designated agency shall conduct random acceptance testing and quality verification prior to final payment approval.
3. TANFINET will make the payment to District Level Franchisee partner’s on 7th of the every month as per revenue sharing model, based on verified installations and activated services, following the successful submission of the commissioning reports and invoices.
4. Completion of all installation and activation activities within the prescribed timelines shall mark the closure of Phase I.

#### 5.1.2.2 Detailed Scope of Work: Phase II

There shall be a Comprehensive Maintenance period commencing from

the date of installation and commissioning of ONT devices and broadband services in the designated locations as prescribed by TANFINET or its authorized agencies.

During this period, the Franchisee Partner shall ensure uninterrupted service continuity, network performance, and customer satisfaction in compliance with the prescribed SLAs.

#### 5.1.2.2.1 Network and ONT Device Service Management

1. Perform preventive and corrective maintenance of the OFC network and ONTs to ensure 99% uptime and fault-free operations.
2. Attend to any service complaints or network issues logged by customers or detected by TANFINET's NoC within two (2) working days of ticket creation in the Enterprise Management System (EMS).
3. Replace defective ONTs on-site with functioning units and refurbish or return faulty devices as per TANFINET's procedure.
4. Update the EMS with root cause details, resolution steps, and closure remarks for each service ticket.
5. TANFINET's designated agency shall verify ticket closure and capture customer satisfaction feedback.
6. Any downtime exceeding SLA thresholds shall invite penalty deductions as per the O&M SLA defined in this Notification.

#### 5.1.2.2.2 Replacement and Firmware Support

1. Provide warranty coverage for all installed ONTs, ensuring free replacement for any hardware or firmware defect reported during the warranty period.
2. Replace defective ONTs within two (2) calendar days of complaint registration.
3. Deploy all firmware updates and security patches as released by TANFINET or the OEM at no additional cost.
4. Maintain a minimum buffer stock of 1% of total installed ONTs for immediate replacement requirements.

### 5.1.2.2.3 Performance Monitoring and Reporting

1. Maintain a Field Response Team (FRT) in every Block to handle network issues, equipped with tools and splicing machines.
2. Submit monthly maintenance, service uptime, and complaint resolution reports to TANFINET.
3. Participate in quarterly performance reviews conducted by TANFINET to evaluate SLA compliance.
4. Ensure periodic data synchronization in TANFINET's systems for asset tracking, inventory status, and service quality monitoring.

### 5.1.2.2.4 Report & Acceptance

1. TANFINET shall release the District Level Franchisee Partner's share of revenue on the 7th day of every month. All payments from customers shall be made exclusively through online modes to ensure transparency and proper reconciliation.
2. In case of deficiencies in FTTH (Fibre to the home) or other services, the applicable penalties will be deducted from the revenue share made to the Franchisee Partner.
3. At the end of the maintenance period, the Franchisee Partner shall hand over all updated asset registers, maintenance logs, and performance reports to TANFINET.
4. Successful completion of the maintenance term shall mark the closure of Phase II.

## 5.2 Roles and Responsibilities

### 5.2.1 Tamil Nadu FibreNet Corporation (TANFINET)

TANFINET shall undertake the following key responsibilities to enable service delivery through the Franchisee Partners:

#### 1. **Licensing & Regulatory Compliance:**

TANFINET shall hold and maintain a valid ISP Class B License and ensure compliance with all applicable statutory and regulatory obligations as prescribed by the Department of Telecommunications (DoT) and the Telecom Regulatory Authority of India (TRAI).

#### 2. **Bandwidth Provisioning:**

TANFINET shall provide uninterrupted and scalable bandwidth to the Franchisee Partners through its state-wide optical fibre network and core infrastructure to ensure consistent service quality.

#### 3. **Data Centre and Network Operations Centre (NOC) Management:**

TANFINET shall manage and operate the State-Level NOC and associated Data Centre facilities, including network monitoring, configuration management, and centralized fault resolution.

#### 4. **Customer Relationship Management (CRM) and Help Desk:**

TANFINET shall establish a centralized CRM platform and help desk system to facilitate service requests, billing, ticketing, and customer support coordination.

#### 5. **Provision of Optical Line Terminals (OLTs):**

TANFINET shall install and maintain OLTs at designated Points of Presence (PoPs) across all districts for the purpose of network aggregation and customer access enablement.

#### 6. **Optical Network Terminals (ONTs):**

TAFINET shall supply Single Band/Dual Band ONTs on a 50:50 cost-sharing basis with the Franchisee Partners. The ownership of all ONTs shall remain with TANFINET at all times.

## **7. Marketing and Brand Promotion:**

TANFINET shall undertake state-wide marketing, branding, and digital promotion campaigns to enhance service visibility and facilitate customer acquisition at the macro level.

### **5.2.2 Franchisee Partners**

The selected District-Level Franchisee Partners shall be responsible for the following functions within their designated service areas:

#### **1. Last-Mile Network Deployment and Maintenance:**

Franchisee Partners shall lay, splice, and maintain the Last Mile Optical Fibre Cable (OFC) from the nearest TANFINET Point of Presence (PoP) to the customer premises, ensuring adherence to prescribed technical and safety standards.

#### **2. Provision and Installation of ONTs:**

Franchisee Partners shall provide, install, and configure ONTs at customer premises. Franchisee Partners shall bear 50% of the ONT cost, treated as usage charges. Of this, 30% shall be paid upfront at the time of ONT receipt from TANFINET, and the remaining balance shall be recovered in eleven equal monthly instalments. The ownership of all ONTs shall remain with TANFINET at all times. The ONTs supplied to the Franchisee Partners must be installed at the customers' premises within 20 days. Any delay beyond this period will make them responsible for any loss arising from such delay.

#### **3. Technical Support and Troubleshooting:**

Franchisee Partners shall be responsible for field-level troubleshooting and fault resolution, ensuring minimal service downtime and prompt restoration of connectivity.

**4. Localized Marketing and Customer Engagement:**

Franchisees shall conduct localized marketing, awareness campaigns, and customer outreach programs to drive new connections and service adoption within their assigned districts.

**5. Customer Support and Complaint Resolution:**

Franchisees shall serve as the first point of contact for customer complaints, service requests, and new connection inquiries, coordinating with TANFINET’s centralized CRM and Help Desk for resolution.

**6. ONT Handling and Distribution:**

Franchisees shall procure ONTs through authorized District-level ONT Distribution Centres maintained by the supplying vendor. These centres will handle ONT issuance, replacement, and related service facilitation.

**7. Revenue Sharing and Reporting:**

Franchisee Partners shall adhere to the revenue sharing framework defined by TANFINET, maintain transparent transaction records, and furnish periodic reports on service performance, subscriber base, and revenue realization.

## 5.3 Service Level Agreement

The Service Level Agreement is defined for each of the two phases in the project.

## 5.4 Service Level Agreement – Phase I

#	Activity	Service Level	Threshold	Penalty for Breach
<b>1</b>	Laying, Splicing and Maintenance of OFC	Lay, splice, and maintain the last-mile OFC (Optical Fiber Cable) from TANFINET PoP to customer premises (households and government offices).	Continuous network readiness and adherence to project schedule.	Ensure fault restoration within committed timelines (as per SLA). Delay beyond SLA timelines will attract penalty as prescribed by TANFINET.
<b>2</b>	Field Response Team (FRT) Deployment	Maintain field response teams (FRTs) for regular maintenance and emergency repairs, with: Minimum of 2 persons per FRT (including splicer); One splicing machine per block.	FRTs must be operational in all blocks prior to commencement of service.	Penalty will be imposed for non-deployment of FRTs or failure to meet manpower/equipment requirement.
<b>3</b>	Installation and Maintenance of ONT Devices	Install ONTs at customer premises and maintain related records.	Installation to be completed as per TANFINET's implementation schedule.	Delay or incorrect installation may attract penalties as per TANFINET's service performance terms.
<b>4</b>	ONT Collection from Disconnected Customers	Collect ONTs from disconnected customers within 7 days and update inventory in TANFINET's system.	ONTs must be returned within 7 days of disconnection.	Penalty will be imposed for failure to return ONTs to warehouse within 30 days.

Notification for selection of district level franchisee partners registration for providing last mile connectivity services on revenue sharing basis

#	Activity	Service Level	Threshold	Penalty for Breach
5	Minimum ONT Procurement and Stock Maintenance	Franchisee initially needs to buy a minimum of 200 ONTs by paying 30 % of the Franchisee partner usage share and maintain more than 100 ONTs or 50% of the required number as per the plan submitted by them in stock at all times.	Maintain >100 ONTs or 50% of the required number as per the plan submitted by them at all times.	Penalty will be imposed for ONT inventory shortfall of less than 50 units as identified during monthly audit by TANFINET.
6	Warehouse Infrastructure	Maintain a warehouse of 500–800 sq. ft. (owned or leased) in each district for storing ONTs and network materials.	Warehouse to be secured, concrete-built, and auditable by TANFINET.	Penalty will be imposed for lack of compliance or audit failure.
7	Inventory and Software Management	Use the inventory management software provided by TANFINET. Maintain accurate digital records of ONTs and customer installations. Participate in monthly audits by TANFINET on ONT stock and network performance.	Maintain real-time record updates and data integrity in software.	Penalty will be imposed for any deviation between inventory report and physical stock as identified during audit.
8	Minimum Connections Requirement	Provide minimum 20 FTTH active connections per Gram Panchayat and 40 FTTH per Block within two months of work order.	Complete connections within two months of work order.	Performance of Franchisee Partner will be reviewed every three months; if unsatisfactory, area may be reallocated to another partner.

Notification for selection of district level franchisee partners registration for providing last mile connectivity services on revenue sharing basis

#	Activity	Service Level	Threshold	Penalty for Breach
9	Service Continuity and Performance Review	Participate in quarterly performance reviews by TANFINET. Ensure service continuity; if unable to serve, area may be reallocated by District Collector/TANFINET.	Maintain continuous service as per operational SLAs.	TANFINET reserves the right to reallocate area or terminate partnership for consistent non-performance.
10	Time line for installation of ONT at Customer premises	The franchise partner must submit the next month's ONT requirement plan to TANFINET before the 25th of every month. After receiving the ONTs from TANFINET, the franchise partner must install them at the customer premises within 20 days.	If the installation is not completed within 25 days.	The franchise partner shall bear both their ONT usage monthly share cost and TANFINET's ONT monthly share cost until the ONT is installed.

## 5.5 Service Level Agreement – Phase II

#	Activity	Service Level	Threshold	Penalty for Breach
1	Complaints received from the public or customers	Complaints received from the public or customers will be investigated, and appropriate action will be taken.	As and when complaint is received.	Applicable penalties will be deducted from the Franchisee's revenue share for deficiencies in FTTH or other services.
2	Protection of TANFINET Equipment	Your operations must ensure that no damage occurs to the equipment installed at the TANFINET PoP, and	Continuous compliance.	Penalty and recovery of cost of damages, if any, caused to TANFINET equipment.

Notification for selection of district level franchisee partners registration for providing last mile connectivity services on revenue sharing basis

#	Activity	Service Leve	Threshold	Penalty for Breach
		special importance must be given to their safety and security.		
3	Customer Conduct	If you are selected as a TANFINET Franchise Partner, you must always conduct yourself with dignity and respect towards customers.	Continuous compliance.	TANFINET reserves the right to terminate the partnership for repeated misconduct or violation.
4	ONT Return & Stock Update	It is the responsibility of the Franchise Partners to collect the ONT from customers who have discontinued the TANFINET internet service within seven (7) days and enter it to stock through inventory management software provided by TANFINET.	ONT must be collected within 7 days and updated in stock.	If the ONT is not returned to the warehouse within 30 days, the balance cost of the ONT will be recovered from the Franchise Partner.
5	Inventory & Stock Audit	The software required to record customer details and ONT inventory management will be provided by TANFINET to the Franchisee. It is the responsibility of the Franchise Partners to furnish the required details in the software and maintain the stock reports up to date as per the physical inventory.	Continuous maintenance of accurate records; subject to monthly audit.	TANFINET will be carrying monthly audit on the ONT inventory stock and penalty will be imposed for any deviation between inventory report and physical stock.

Notification for selection of district level franchisee partners registration for providing last mile connectivity services on revenue sharing basis

#	Activity	Service Leve	Threshold	Penalty for Breach
6	Warehouse & Inventory Management	Franchisee needs to arrange warehouse in their allocated geography for storing ONT equipment and should maintain inventory management of ONT devices on the software provided by TANFINET.	Warehouse to be operational and stock maintained at all times.	TANFINET will be carrying monthly audit on the ONT inventory stock and penalty will be imposed for any deviation between inventory report and physical stock.
7	Minimum ONT Stock Levels	Franchisee initially needs to buy minimum 200 quantity of ONT devices from TANFINET by paying 30% of their ONT usage share cost to TANFINET. (TANFINET will inform franchisee on the Notification discovered cost of ONT). Based on the customer feasibility / requirement, franchisee should keep on adding ONT stock by paying 30% of their ONT usage share cost to TANFINET. At any point of time, franchisee should maintain more than 100 quantities of ONT's at franchisee warehouse or 50% of the required number as per the plan submitted by them.	Maintain > 100 ONTs or 50% of the required number as per the plan submitted by them in stock at all times.	Penalty will be imposed for shortfall on physical ONT inventory of less than the quantity at franchisee warehouse through monthly audit by TANFINET.

**Note:**

- If any form of compromise mentioned above gets repeated for 3 (three) Work Orders (WO) either consecutively or in a period of two months. Then TAFINET may review performance and shall terminate the agreement with the respective Franchisee partner, if required.

## 5.6 Eligibility Criteria

### Qualification of the Franchisee partner Applicant:

The Franchisee partner Applicant shall have the following eligibility criteria for participating in the Notification. The Franchisee partner Applicant shall enclose documentary evidence for fulfilling Eligibility during the Registration. If a Franchisee partner Applicant fails to enclose the documentary proof for eligibility, their online registration application shall be summarily rejected.

An applicant shall be permitted to apply for a maximum of two districts, limited to the district(s) in which the firm/company business operational area and/or the district in which the individual applicant's personal address is located.

Applicants should submit photocopies of the following documents;

S.NO	Eligibility Criteria	Descriptions	Documentary Proof to be submitted
1	<b>PAN Card</b>	Individuals and Firms/Companies must provide valid PAN documentation.	<b>Individuals:</b> Copies of PAN card. <b>Firms/Companies:</b> Copies of PAN card (self-addressed).
2	<b>ID Proof</b>	Individuals and Firms/Companies must provide valid identity proof.	<b>Individuals:</b> Copies of Voter ID, passport or driving license. <b>Firms/Companies:</b> Copies of GST Registration certificate, & Incorporation Certificate (in case of companies), Firm registration Certificate (in case of Firms/LLP) (self-addressed).
3	<b>Address Proof</b>	Individuals and Firms/Companies must provide address proof for verification.	<b>Individuals:</b> Copies of electricity bill, rental agreement or telephone bill. <b>Firms/Companies:</b> Copies of GST Registration certificate, & Incorporation Certificate (in case of

Notification for selection of district level franchisee partners registration for providing last mile connectivity services on revenue sharing basis

S.NO	Eligibility Criteria	Descriptions	Documentary Proof to be submitted
			companies), Firm registration Certificate (in case of Firms/LLP) (self-addressed).
4	<b>Service Continuity and Area Reallocation</b>	In cases where a franchisee is unable to provide service in a particular area, the District Collector/TANFINET will reallocate the service area to another franchise partner in a semi/non-exclusive manner to ensure seamless service delivery.	Declaration/Undertaking from the franchise partner agreeing to abide by TANFINET's area reallocation policy in case of service incapability.
5	<b>Warehouse Requirement</b>	A warehouse space of 500 to 800 square feet (concrete building) is required for storing and protecting the ONTs.	<p><b>If the Warehouse Space is Owned by the Applicant:</b>1. Property Tax / EB Bill (Recent bill or receipt (within 3 months) matching the address mentioned.)2. Photographs - 2–3 color photos (inside and outside view) showing the concrete structure.3. Self-Certification Letter - Declaration stating that the warehouse space is owned, located at the given address, and will be used for storage of ONTs and administration office.</p> <p><b>If the Warehouse is Leased / Rented:</b>1. Registered Lease / Rent Agreement - Valid document showing area (sq. ft.), duration, and lessor's details.2. Owner's Consent</p>

Notification for selection of district level franchisee partners registration for providing last mile connectivity services on revenue sharing basis

S.NO	Eligibility Criteria	Descriptions	Documentary Proof to be submitted
			<p>Letter - If the agreement is not yet executed, a letter of intent or consent from the property owner agreeing to lease the space for this project.3. EB Bill / Tax Receipt of the Owner - To confirm property ownership and location.4. Photos of Warehouse - Showing readiness and concrete structure.</p> <p><b>If the Warehouse Space is Proposed (To Be Arranged Later):</b>1. Undertaking - Applicant on company letterhead, stating commitment to arrange required warehouse space (500–800 sq.ft.) within a specified time as to be notified by TANFINET if awarded the work.</p>
6	<b>Infrastructure Availability</b>	Franchisee partner should have at least one Desktop Computer or Laptop and Scanner.	Self-declaration with system details / Asset ownership proof (Invoice or Ownership certificate).
7	<b>Skilled Manpower*</b>	Franchisee partner should have an FRT (Field Response Team) along with a necessary tool kit for maintaining the network. The FRT team should consist of a minimum of 2 persons including at least one splicer per block.	List of technical personnel with roles and experience details, along with self-declaration and ID proof copies

Notification for selection of district level franchisee partners registration for providing last mile connectivity services on revenue sharing basis

S.NO	Eligibility Criteria	Descriptions	Documentary Proof to be submitted
8	<b>Equipment Availability</b>	Franchisee partner should have at least one FRT team splicing machine per block.	Equipment ownership proof / Invoice copy / Asset declaration for splicing machine availability per block.
9	<b>Previous Experience in that applied Division*</b>	Evaluation of previous experience in providing internet services with an emphasis on service quality, customer base, operational efficiency, and ability to maintain infrastructure. (Number of internet connections in that applying area.)	Proofs such as MIS reports / BSS report / Network Monitoring Reports / SLA Reports / Billing or Subscription Records / Service Authorization letter / Agreements / Work Orders / Purchase Orders / Completion Certificates / Performance Certificates.
10	<b>OFC Footprint &amp; Infrastructure*</b>	Evaluation of OFC length in that applied division/ Group of Blocks	Self-certificate to be submitted
11	<b>Turnover</b>	Franchisee Partners Applicant must demonstrate sufficient financial strength by providing audited financial statements showing adequate turnover to sustain the investment, maintenance costs,	Copy of the audited financial statements for the financial years duly certified by the Statutory Auditors (FY 2022-23, FY 2023-24, FY 2024-25) to be submitted. Certificate from the Statutory Auditor / Company Secretary on turnover details from

S.NO	Eligibility Criteria	Descriptions	Documentary Proof to be submitted
		and operations of the network (Average annual turnover of Rs 50 Lakh and above in last 3 financial years excluding the current financial year).	specific business area for the last three (3) financial years (FY 2022-23, FY 2023-24, FY 2024-25).
12	<b>Service Delivery Capability</b>	Ability to provide consistent, high-quality broadband connectivity to both households and government offices as per requirements. The applicant must possess adequate technical expertise, qualified manpower, and sufficient field resources to implement, operate, and maintain broadband services effectively.	<p><b>Particulars – Details to be Provided by the Applicant:</b> 1) Number of Splicing Machines owned 2) Number of OTDR Machines owned</p> <p><b>Committed Fault Restoration Timelines</b> (Fibre cut &amp; Non fibre cut in Minutes): a) Household FTTH Connections b) Government Office Connections c) ILL &amp; MPLS Connections</p>
13	<b>Fall-Back Commitment</b>	Agree to provide service to customers in case another district franchisee fails to serve them.	Appendix 12 declaration sign and Seal.
14	<b>Security Deposit (SD)</b>	Security deposit of ₹2 lakh per block must be provided by the franchisee.	Appendix 13 declaration Form sign and seal.

**NOTE: -**

- 1) Applicant shall ensure that they have uploaded all the required proof of documents signed with seal without fail. Application received without the supporting documents to prove their eligibility are liable for rejection. Applicant must be in a position to produce original for verification as and when demanded by

TANFINET, failing which, such of those documents will not be considered.

- 2) TANFINET reserves the right to verify the Authenticity and Veracity of any documents submitted for Eligibility criteria.
- 3) In case show cause notice has been issued by TANFINET previously, for poor performance then TANFINET reserves the right to disqualify the online registration application submitted by such Franchisee partner Applicant.
- 4) Marks will be awarded specifically for the items indicated by an asterisk (\*).

### 5.7 Technical Evaluation Criteria

The applications of District Level Franchisee Partners will be considered for selection based on fulfillment of the eligibility conditions and the weight-age of marks for the specific Groups of Blocks as submitted in the application.

Details	Documents / Proof Required	Maximum Marks Allotted				
Previous Experience in that applied Division*	<p>Evaluation of previous experience in providing internet services with emphasis on service quality, customer base, operational efficiency, and ability to maintain infrastructure.</p> <p>Evidence may include:                      1) MIS Reports / BSS Reports / Network Monitoring Reports                      2) SLA Reports / Billing or Subscription Records Service Authorization Letters / Agreements / Work Orders / Completion Certificates / Performance Certificates</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <thead> <tr> <th>Number of internet connections in that applied blocks.</th> <th>Mark allotted</th> </tr> </thead> <tbody> <tr> <td>&lt; 200</td> <td>15</td> </tr> </tbody> </table>	Number of internet connections in that applied blocks.	Mark allotted	< 200	15	35
Number of internet connections in that applied blocks.	Mark allotted					
< 200	15					

Notification for selection of district level franchisee partners registration for providing last mile connectivity services on revenue sharing basis

Details	Documents / Proof Required	Maximum Marks Allotted								
	<table border="1"> <tr> <td>201-500</td> <td>25</td> </tr> <tr> <td>&gt;500</td> <td>35</td> </tr> </table>	201-500	25	>500	35					
201-500	25									
>500	35									
OFC Footprint and Infrastructure in that applied Blocks	<p>Self-certificate: Annexure enclosed</p> <table border="1"> <thead> <tr> <th>Number of km</th> <th>Mark allotted</th> </tr> </thead> <tbody> <tr> <td>&lt; 50</td> <td>10</td> </tr> <tr> <td>50-100</td> <td>20</td> </tr> <tr> <td>&gt;100</td> <td>30</td> </tr> </tbody> </table>	Number of km	Mark allotted	< 50	10	50-100	20	>100	30	30
Number of km	Mark allotted									
< 50	10									
50-100	20									
>100	30									
Skilled Manpower	<p>List of technical personnel with roles and experience details, along with self-declaration and ID proof copies, Copies of monthly payment (i.e., ESIC, Invoice etc.,)</p> <table border="1"> <thead> <tr> <th>No of manpower</th> <th>Mark allotted</th> </tr> </thead> <tbody> <tr> <td>&lt; 10</td> <td>15</td> </tr> <tr> <td>11-20</td> <td>25</td> </tr> <tr> <td>&gt;20</td> <td>35</td> </tr> </tbody> </table>	No of manpower	Mark allotted	< 10	15	11-20	25	>20	35	30
No of manpower	Mark allotted									
< 10	15									
11-20	25									
>20	35									
TACTV Distributor/LCO	<p>Documents need to submit:</p> <ol style="list-style-type: none"> <li>1. Work Order/Order's issued by TACTV(Currently Valid).</li> <li>2. Last three month cable TV connection and payment details.</li> </ol> <p>and Alloted Mark 5</p>	5								
Fall-Back Commitment	<p>Appendix 12 – Declaration Form signed and sealed. Applicant must agree to provide services to customers in case another district franchisee fails to serve them.</p>	–								

Notification for selection of district level franchisee partners registration for providing last mile connectivity services on revenue sharing basis

Details	Documents / Proof Required	Maximum Marks Allotted
<b>Security Deposit (SD)</b>	Appendix 13 – Declaration Form signed and sealed. A Security deposit of ₹2 lakh per block must be provided by the franchisee.	–

**Action Plan:**

Applicants must submit a comprehensive infrastructure plan demonstrating their technical capability to provide high-quality internet services, including the deployment of Optical Network Terminals (ONTs), Fiber-to-the-Home (FTTH), and Optical Fiber Cable (OFC).

Further, the applicant must also submit a three-month block-wise action plan.

## 5.8. Functional Specifications

The Functional Specification outlines the operational, infrastructure, and service delivery requirements that each District Level Franchisee Partner (DLFP) must fulfill as part of their engagement with TANFINET under the BharatNet Project. These functions define the franchisee's roles, minimum deliverables, and service performance standards to ensure consistent and high-quality broadband connectivity to rural and semi-urban households and government institutions.

### A. Network Implementation and Maintenance

1. Lay, splice, and maintain the last-mile Optical Fiber Cable (OFC) from TANFINET Point of Presence (PoP) to customer premises (households and government offices).
2. Ensure fault restoration within committed timelines as per SLA.
3. Maintain Field Response Teams (FRTs) for regular maintenance and emergency repairs with:
  - Minimum of two persons per FRT (including one splicer).
  - One splicing machine per block.

### B. Customer Management

1. Install Optical Network Terminals (ONTs) at customer premises and maintain related records.
2. Address customer complaints and service requests locally.
3. Handle new connection enquiries and provide installation support.
4. Collect ONTs from disconnected customers within seven (7) days and update the inventory in TANFINET's system.

### C. Marketing and Outreach

1. Undertake localized marketing activities to promote TANFINET services in assigned Blocks/Gram Panchayats.
2. Coordinate with TANFINET’s State-level marketing campaigns for customer onboarding.

### D. Infrastructure and Logistics

1. Maintain a warehouse space of 500–800 sq. ft. (concrete building) in each district for storing ONTs and network materials.
2. Ensure the warehouse is secure, concrete-built, and auditable by TANFINET.
3. Maintain minimum ONT stock levels as follows:
  - a. Franchisee Partners shall bear 50% of the ONT cost, treated as usage charges. Of this, 30% shall be paid upfront at the time of ONT receipt from TANFINET, and the remaining balance shall be recovered in eleven equal monthly instalments. The ownership of all ONTs shall remain with TANFINET at all times.
  - b. Buy a minimum of 200 ONTs initially.
  - c. Maintain more than 100 ONTs in stock at all times.
  - d. Penalty will be imposed for ONT inventory shortages (less than 50 units)

### E. Inventory and Software Management

1. Use the inventory management software provided by TANFINET to maintain accurate digital records of ONTs and customer installations.
2. Participate in monthly audits by TANFINET on ONT stock and network performance.
3. Update ONT and customer data in real time through the provided system.

## F. Financial Contributions and Deposits

1. Provide Application Security Deposit (ASD) of ₹25,000 per block group (refundable).
2. Pay a security Deposit(Bank Guarantee) of ₹2,00,000 per block upon selection (returnable post-completion or termination).
3. Share 50% of ONT cost (as usage charge; ownership remains with TANFINET).
4. Maintain annual turnover of ₹50 lakh or more in each of the last three financial years as proof of financial capability.

## G. Service Delivery Performance

1. Provide minimum 20 FTTH active connections per Gram Panchayat and 40 FTTH active connections per Block within two months of Work Order.
2. Participate in quarterly performance reviews by TANFINET.
3. Ensure service continuity—if unable to serve, TANFINET or the District Collector may reallocate the service area.

## H. Fallback Service Obligation

Each Franchisee Partner must be ready to serve customers of another partner in case of service failure in their region to ensure continuity of service.

## 5.9 Franchisee Contract Period

- a) The Franchisee contract is for period of 3 years from the date of issue of LoA to the successful Franchisee partner and other empaneled agencies
- b) Based on the market need and requirements TAFINET reserves the right to extend or pre-close contract period.
- c) TANFINET shall adopt the exit management clause which may renew/extend, or terminate the contract, for a further period on mutually agreeable basis between the parties.
- d) Work Order may be issued anytime during the contract period.

## 5.10 Exit Management

### 1 PURPOSE

- 1.1 This Schedule sets out the provisions which will apply on expiry or termination of the Contract, the Project Implementation, Operation and Management SLA.
- 1.2 In the case of termination of the Project Implementation and/or Operation and Management, the Parties shall agree at that time whether, and if so during what period, the provisions of this Schedule shall apply.
- 1.3 The Parties shall ensure that their respective associated entities carry out their respective obligations set out in this Exit Management Schedule.

### 2 TRANSFERS OF ASSETS

- 2.1 TANFINET Authority shall be entitled to serve notice in writing on the Franchisee Partner / Empaneled Agencies at any time during the exit management period as detailed hereinabove requiring the Franchisee Partner / Empaneled Agencies to provide Authority with a complete and up to date list of the Assets within 30 days of such notice.
- 2.2 In case of contract being terminated by Authority, the Authority reserves the right to ask Successful Franchisee partner / Empaneled Agencies to continue running the project operations for a period of 6 months after termination orders are issued.
- 2.3 Upon service of a notice under this Article the following provisions shall apply:
  - (i) Payment to the outgoing Franchisee Partner / Empaneled Agencies/Vendor shall be made to the tune of last set of completed services / deliverables, subject to SLA requirements.
  - (ii) The outgoing Franchisee Partner / Empaneled Agencies/Vendor will pass on to Authority and/or to the new Franchisee Partner / Empaneled

Agencies/Vendor, the subsisting rights in any licensed products on terms not less favorable to TANFINET Authority/ new Franchisee Partner / Empaneled Agencies/Vendor, than that enjoyed by the outgoing Franchisee Partner / Empaneled Agencies/Vendor.

### 3 COOPERATION AND PROVISION OF INFORMATION

#### 3.1 During the exit management period:

(i) The Franchisee Partner / Empaneled Agencies/Vendor >> will allow Authority access to information reasonably required to define the then current mode of operation associated with the provision of the services to enable Authority to assess the existing services being delivered.

(ii) promptly on reasonable request by Authority, the Successful Franchisee partner / Empaneled Agencies/Vendor shall provide access to the copies of all information held or controlled by them which they have prepared or maintained in accordance with this agreement relating to any material aspect of the services (whether provided by the Successful Franchisee partner / Empaneled Agencies/Vendor ). Authority shall be entitled to copy all such information. Such information shall include details pertaining to the services rendered and other performance data. The Successful Franchisee partner / Empaneled Agencies/Vendor shall permit the Authority to have reasonable access to its employees and facilities as reasonably required by the TANFINET to understand the methods of delivery of the services employed by the Successful Franchisee partner / Empaneled Agencies/Vendor and to assist appropriate knowledge transfer.

### 4 CONFIDENTIAL INFORMATION, SECURITY AND DATA

4.1 The Successful Franchisee partner / Empaneled Agencies/Vendor will promptly on the commencement of the exit management period supply to Authority the following:

- (i) Information relating to the current services rendered and customer and performance data relating to the performance of sub-contractors if any in relation to the services;
- (ii) Documentation relating to Computerization Project's Intellectual

Property Rights;

- (iii) Documentation relating to sub-contractors, if any;
- (iv) All current and updated data as is reasonably required for purposes of Authority transitioning the services to its Replacement Successful Franchisee partner / Empaneled Agencies/Vendor in a readily available format nominated by Authority, or its nominated agency.
- (v) all other information (including but not limited to documents, records and agreements) relating to the services reasonably necessary to enable Authority, or its Replacement Successful Franchisee partner / Empaneled Agencies/Vendor to carry out due diligence in order to transition the provision of the Services to Authority, or its Replacement Successful Franchisee partner / Empaneled Agencies/Vendor (as the case may be).

4.2 Before the expiry of the exit management period, the Successful Franchisee partner / Empaneled Agencies/Vendor shall deliver to the Authority all new or updated materials from the categories set out in Schedule above and shall not retain any copies thereof.

4.3 Before the expiry of the exit management period, unless otherwise provided under the MSA, the Authority shall deliver to the Successful Franchisee partner / Empaneled Agencies/Vendor all forms of *Successful Franchisee partner / Empaneled Agencies/Vendor* confidential information, which is in the possession or control of Chairperson, PIU or its users.

## 5 EMPLOYEES

5.1 Promptly on reasonable request at any time during the exit management period, the Successful Franchisee partner / Empaneled Agencies/Vendor shall, subject to applicable laws, restraints and regulations (including in particular those relating to privacy) provide to Authority a list of all employees (with job titles) of the *Successful Franchisee partner / Empaneled Agencies/Vendor* dedicated to

providing the services at the commencement of the exit management period.

5.2 Where any National, regional law or regulation relating to the mandatory or automatic transfer of the contracts of employment from the Successful Franchisee partner / Empaneled Agencies/Vendor to Authority, or a Replacement Successful Franchisee partner / Empaneled Agencies/Vendor ("**Transfer Regulation**") applies to any or all of the employees of the *Successful Franchisee partner / Empaneled Agencies/Vendor*, then the Parties shall comply with their respective obligations under such Transfer Regulations.

5.3 To the extent that any Transfer Regulation does not apply to any employee of the Successful Franchisee partner / Empaneled Agencies/Vendor, department, or its Replacement Successful Franchisee partner / Empaneled Agencies/Vendor may make an offer of employment or contract for services to such employee of the *Successful Franchisee partner / Empaneled Agencies/Vendor* and the Successful Franchisee partner / Empaneled Agencies/Vendor shall not enforce or impose any contractual provision that would prevent any such employee from being hired by the Chairperson, PIU or any Replacement Successful Franchisee partner / Empaneled Agencies/Vendor.

## 6 POST-CONTRACT SCENARIO

After expiry of the contract, Authority at its discretion may request the Successful Franchisee partner / Empaneled Agencies/Vendor to renew the contract for extended support for a period of 1 years from the date of expiry of the contract under the same terms & conditions of this contract.

Alternatively, Authority may identify any other contractor for the purpose of Comprehensive Annual Maintenance Contract Service (AMC) to continue the support services of the project. On such occasion, the existing contractor should carry out the knowledge transfer as specified in the Notification document.

## 7 RIGHTS OF ACCESS TO PREMISES

7.1 At any time during the exit management period, where Assets are located at the *Successful Franchisee partner / Empaneled Agencies/Vendor*'s premises, the *SUCCESSFUL FRANCHISEE PARTNER / EMPANELED AGENCIES/VENDOR* will be obliged to give reasonable rights of access to (or, in the case of Assets located on a third party's premises, procure reasonable rights of access to) Authority and/or any Replacement *SUCCESSFUL FRANCHISEE PARTNER / EMPANELED AGENCIES/VENDOR* in order to make an inventory of the Assets.

7.2 The *SUCCESSFUL FRANCHISEE PARTNER / EMPANELED AGENCIES/VENDOR* shall also give the Authority, or any Replacement *SUCCESSFUL FRANCHISEE PARTNER / EMPANELED AGENCIES/VENDOR* right of reasonable access to the Implementation Partner's premises and shall procure the Authority and any Replacement *SUCCESSFUL FRANCHISEE PARTNER / EMPANELED AGENCIES/VENDOR* rights of access to relevant third party premises during the exit management period and for such period of time following termination or expiry of the MSA as is reasonably necessary to migrate the services to Authority, or a Replacement *SUCCESSFUL FRANCHISEE PARTNER / EMPANELED AGENCIES/VENDOR*.

## 8 GENERAL OBLIGATIONS OF THE SUCCESSFUL FRANCHISEE PARTNER / EMPANELED AGENCIES/VENDOR

8.1 The *SUCCESSFUL FRANCHISEE PARTNER / EMPANELED AGENCIES/VENDOR* shall provide all such information as may reasonably be necessary to effect as seamless a handover as practicable in the circumstances to the Authority or its Replacement *SUCCESSFUL FRANCHISEE PARTNER / EMPANELED AGENCIES/VENDOR* and which the *SUCCESSFUL FRANCHISEE PARTNER / EMPANELED AGENCIES/VENDOR* has in its possession or control at any time during the exit management period.

8.2 For the purposes of this Schedule, anything in the possession or

control of any *Successful Franchisee partner / Empaneled Agencies/Vendor*, associated entity, or sub-contractor is deemed to be in the possession or control of the *Successful Franchisee partner / Empaneled Agencies/Vendor*.

8.3 The *Successful Franchisee partner / Empaneled Agencies/Vendor* shall commit adequate resources to comply with its obligations under this Exit Management Schedule.

## 9 EXIT MANAGEMENT PLAN

9.1 The *Successful Franchisee partner / Empaneled Agencies/Vendor* shall provide Authority with a recommended exit management plan ("Exit Management Plan") which shall deal with at least the following aspects of exit management in relation to the MSA as a whole and in relation to the Project Implementation, and the Operation and Management SLA.

- (i) A detailed program of the transfer process that could be used in conjunction with a Replacement *Successful Franchisee partner / Empaneled Agencies/Vendor* including details of the means to be used to ensure continuing provision of the services throughout the transfer process or until the cessation of the services and of the management structure to be used during the transfer;
- (ii) plans for communication with such of the *Successful Franchisee partner / Empaneled Agencies/Vendor* 's sub contractors, staff, suppliers, customers and any related third party as are necessary to avoid any material detrimental impact on the operations of Authority as a result of undertaking the transfer;
- (iii) (if applicable) proposed arrangements for the segregation of the *Successful Franchisee partner / Empaneled Agencies/Vendor* 's networks from the networks employed by Authority and identification of specific security tasks necessary at termination;
- (iv) Plans for provision of contingent support to Authority, and / or Replacement *Successful Franchisee partner / Empaneled Agencies/Vendor* for a reasonable period after transfer.

9.2 The *Successful Franchisee partner / Empaneled Agencies/Vendor* shall

re-draft the Exit Management Plan annually thereafter to ensure that it is kept relevant and up to date.

- 9.3 Each Exit Management Plan shall be presented by the *Successful Franchisee partner / Empaneled Agencies/Vendor* to and approved by the Authority.
- 9.4 The terms of payment as stated in the Terms of Payment Schedule include the costs of the *Successful Franchisee partner / Empaneled Agencies/Vendor* complying with its obligations under this Schedule.
- 9.5 In the event of termination or expiry of MSA<sub>7</sub> and Project Implementation, each Party shall comply with the Exit Management Plan.
- 9.6 During the exit management period, the *Successful Franchisee partner / Empaneled Agencies/Vendor* shall use its best efforts to deliver the services.
- 9.7 Payments during the Exit Management period shall be made in accordance with the Terms of Payment Schedule.
- 9.8 This Exit Management plan shall be furnished in writing to Authority within 90 days from the Effective Date of this Agreement.

## 5.11 Liquidated Damages on Delivery

- a) The delivery period shall be considered from the date of issue of Purchase / Work Order. Delivery shall be completed within the stipulated period.
- b) Liquidated Damages shall be levied at the rate of 0.25% per day (inclusive of holidays) on the value of the un-delivered portion of the item/Purchase order/work order, if the delivery has not been completed in full within the stipulated period.
- c) The Liquidated Damages shall be capped at 10% of the total value of the work order issued to Franchisee partner at any point of time.
- d) If the total LD levied reaches the ceiling of 10% of the value of the Contract, TANFINET may terminate the Contract with the Contractor in part or full for default. The defaulted scope may be moved to the other selected Franchisee partner. TANFINET shall invoke and forfeit the Security Deposit and may take further action if required as permitted by the Contract and Law.
- e) Termination by TANFINET on this account shall not entail any compensation to the Contractor on account of items in transit/ordered or otherwise and the Contractor shall not make any claim in this regard.
- f) Any manufacturing defect is found in more than 1% of the supplied quantity, a penalty of 2% of the concerned work order value will be imposed. In addition to that, defective equipment needs to be replaced free of cost.
- g) TANFINET reserves the right to blacklist the Contractor from taking part in any of the TANFINET/Government Tenders for a period up to 3 years from the date of blacklisting for failure to carry out supply in time or according to the quality and quantity

prescribed or any such similar reasons. This action shall be over and above the LD/Forfeit of SD/Termination of Contract.

- h) Blacklisting shall not relieve the Contractor from the liability of bearing the additional cost on account of procurement of items through other technically qualified Contractors or any other alternative sources.

## 5.12 Warranty and Support

1. The Franchisee Partner should ensure that the supplied ONT warranty and support for a period of 3 years for the ONTs supplied under this contract.
2. The Franchisee partner should have enough spare ONTs (minimum 1% of the quantity supplied in the district, without any commercials) at district level to ensure the replacement of the faulty ONTs on the same day.
3. If the Franchisee partner fails to maintain the sufficient spare, penalty of 5% of the warranty cost per year of the ONT supplied in the district.
4. Faulty ONT shall be collected from the TANFINET designated warehouse

### **Note:**

**An ONT shall be deemed faulty if it meets any of the following conditions:**

- i. Failure to power ON or frequent rebooting.
- ii. Loss of optical signal or inability to register with the OLT despite verified network conditions.
- iii. Non-functional LAN/WAN or Wi-Fi ports.
- iv. Hardware malfunctions such as damaged connectors, overheating, or non-functional indicators.
- v. Software malfunction or firmware corruption leading to degraded or failed performance.

- vi. Inability to meet the functional or performance parameters as per the approved technical specifications.

### **5.13 Marking of Material Supplied**

The Franchisee Partner should ensure that TANFINET name and logo on the top of the ONT. Also, the Manufacture's Name, Month and Year of manufacturing by casting/stamping/etching/embossing and Tested OK marking are at the backside of each piece supplied, without affecting the functional utility and structural stability of the components/material.

### **5.14 Inspection**

The Franchisee Partner shall ensure that each unit supplied under this contract is certified at the factory for compliance with the specified technical, mechanical, and electrical parameters. A self-certification to this effect, duly signed by the authorized quality assurance representative of the manufacturer, shall accompany each supply lot. TANFINET shall frugal and fool proof process to ensure that devices in the QC tested batch alone are distributed to the end client place

### **5.15 Payment Terms**

TANFINET shall release the District Level Franchisee Partner's share of revenue on the 7th day of every month. All payments from customers shall be made exclusively through online modes to ensure transparency and proper reconciliation

The Proforma Invoice along with the following documents to be submitted by the Franchisee partner within the 30 days from the date of delivery.

*Notification for selection of district level franchisee partners registration for providing last mile connectivity services on revenue sharing basis*



# Appendix



## 6 Appendix

### 6.1 Appendix -1 : Model Form of Contract

(To be executed on a Rs. 100/- Non-Judicial Stamp Paper bought in Tamil Nadu by the Successful Franchisee Partner for the selected PART/S)

The Contract terms and conditions will be communicated to the Successful Franchisee Partner at the time of issue of LOA)

**NO FIGURES IN NUMERALS OR WORDS SHALL BE FILLED UP IN THIS SAMPLE FORM AT THE TIME OF SUBMISSION OF REGISTRATION APPLICATION**

This CONTRACT is entered into at Chennai on the .....day of ..... (Year) between Tamil Nadu FibreNet Corporation, a wholly owned Government of Tamil Nadu Undertaking, a Company registered under the Companies Act, 1956 and having its Registered office at 807,5th Floor, P.T. Lee Chengalvaraya Naicker Building, Anna Salai, Chennai-600 002 herein after referred to as "TANFINET" (which term shall mean and include its Successors and permitted assigns) on behalf of End User (herein after referred to as "End User") and..... a Company registered under the Companies Act, 1956 and having its Registered Office at ..... hereinafter referred to as the "Franchisee Partner" (which term shall mean and include its Successors and permitted assigns).

Whereas, TANFINET on behalf of the Government of Tamil Nadu had TANFINET, on behalf of the Government of Tamil Nadu, has issued a notification for the Selection and Registration of District-Level Franchisee Partners for providing Last Mile Connectivity Services

under a Revenue Sharing Model.

Whereas TANFINET and the Franchisee Partner pursuant thereof have arrived at the following terms and conditions:

- 1) This document on having been signed by both the parties shall constitute a binding contract between the parties and shall remain in force for a period of **3 Years**. However, TANFINET reserves the right to extend or short close the Contract validity period if situation warrants benefiting the Government. TANFINET may renew/extend the contract, for a further period of 1 Year as may be agreed between the parties or until the finalization of the new contract whichever is earlier. The Validity of Bank Guarantee for Security Deposit shall be extended by the Franchisee partner accordingly at its own cost. Work Order may be issued till the end of validity period. The Successful Franchisee partner agrees to providing Last Mile Connectivity Services as per the specification and scope specified in the Notification document (Notification Ref. No. **NIT\_TANFINET\_OXX\_FRANCHISEE\_SERVICES**) after carrying out successfully all tests prescribed by TANFINET within the stipulated period under a Revenue Sharing Model as detailed in Appendix – 9 to this Agreement to the Purchaser(s) before the specified date. The price offered is firm and is not subject to enhancement on any ground.
- 2) The following documents shall be deemed to form and be read and construed as part of the Contract.
  - a. Technical Specifications
  - b. Notification Terms and Conditions
  - c. Amendments issued by TANFINET for the Notification document
  - d. Corrigendum and Addendum issued by TANFINET for

- the Notification Document
- e. Revenue Sharing Framework approved by TANFINET
- f. Purchase / Work Order(s) issued by TANFINET from time to time
- g. Correspondence made by TANFINET to the Contractor from time to time during the period of the Contract.

In Witness whereof the parties hereto have signed on the day, month and year above written in the presence of

For and on behalf of for and on behalf of

**The Successful Franchisee Partner**

**Tamil Nadu FibreNet Corporation**

Witnesses:

Witnesses:

1.

1.

2.

## 6.2 Appendix -2 : Bank Guarantee Format

(To be executed in Rs.100/- Stamp Paper)

To

Tamil Nadu FibreNet Corporation Ltd  
807, 5th floor, P.T lee Chengalvaraya Naicker  
Maaligai Anna Salai Chennai – 600 002  
Phone: 044-28888230

Bank Guarantee No:

Amount of Guarantee:

Guarantee covers from:

Expiry Date:

Last date for lodgement of claim/ Claim Expiry Date:

This Deed of Guarantee executed by ..... (Banker's Name & Address) having our Head Office at .....(address) (hereinafter referred to as "the Bank") in favour of Tamil Nadu FibreNet Corporation Ltd, 807, 5th floor, P.T lee Chengalvaraya Naicker Maaligai, Anna Salai Chennai – 600 002(hereinafter referred to as "the Beneficiary") for an amount not exceeding Rs.\_\_\_\_/- (Rupees \_ Only) as per the request of M/s. \_\_\_\_\_ having its office address at \_\_\_\_ (hereinafter referred to as "Successful Franchisee partner/Contractor") against Letter of Acceptance reference \_\_\_\_\_ dated /\_/\_\_\_\_\_ of M/s. Tamil Nadu FibreNet Corporation. This guarantee is issued subject to the condition that the liability of the Bank under this guarantee is limited to a maximum Rs.\_\_\_\_\_/ - (Rupees \_\_\_\_\_ Only) and the guarantee shall remain in full force up to \_\_\_\_\_months from the date of Bank Guarantee and cannot be invoked otherwise by a written

demand or claim by the beneficiary under the Guarantee served on the Bank before \_\_\_\_\_ months from the date of Bank Guarantee.

AND WHEREAS it has been stipulated by you in the said ORDER that the Successful Franchisee partner shall furnish you with a Bank Guarantee by a Scheduled Public Sector Bank for the sum specified therein as security for compliance with the Contractor's performance obligations for a period in accordance with the contract.

AND WHEREAS we have agreed to give the Successful Franchisee partner a Guarantee.

THEREFORE, we (Bankers address)....., hereby affirm that we are Guarantors and responsible to you on behalf of the Successful Franchisee partner up to a total of Rs.\_\_\_\_/- (Rupees \_\_\_\_\_ Only) and we undertake to pay you, upon your first written demand declaring the Successful Franchisee partner to be in default under the contract and without any demur, cavil or argument, any sum or sums within the limit of Rs.\_\_\_\_\_-/- (Rupees \_\_\_\_\_ Only) as aforesaid, without your need to prove or show grounds or reasons for your demand or the sum specified therein. We will pay the guaranteed amount notwithstanding any objection or dispute whatsoever raised by the Successful Franchisee partner.

This Guarantee is valid until \_\_\_\_\_months from the date of Bank Guarantee.

Notwithstanding, anything contained herein

Our liability under this guarantee shall not be exceed Rs./- (Rupees \_\_\_\_\_Only). This bank guarantee shall be valid up to \_\_months from the date of Bank Guarantee and we are liable to pay the guaranteed amount or any part thereof under this Bank Guarantee only and only if you serve upon us a written claim or demand on or before \_\_

*Notification for selection of district level franchisee partners registration for providing last mile connectivity services on revenue sharing basis*

In witness where of the Bank, through its authorised Officer, has set its, hand and stamp on this .....at \_\_\_\_\_.

Witness:

(Signature)

(Name in Block Letters)

### 6.3 Appendix -3 : Power of Attorney

Power of Attorney (PoA) by Authorized Signatory of Franchisee partner authorizing a staff to sign and submit the Online registration application and execute the Contract (if selected as a successful Franchisee partner) on behalf of the Franchisee partner

<To be on non-judicial stamp paper of Rupees One Hundred Only (INR 100/-)>

Know by all men by these presents, We.....  
(Name of the *Franchisee partners Applicant* and address of their registered office) do hereby constitute, appoint and authorize Mr. / Ms..... (name and residential address of Power of attorney holder) who is presently employed with us and holding the position of ..... as our Attorney, to do in our name and on our behalf, all such acts, deeds and things necessary in connection with or incidental to our Application for <Description of Notification> including signing and submission of Application, executing the contract (if selected as a Successful Franchisee Partner) and providing information / responses to TANFINET/ END USER, representing us in all matters before TANFINET/END USER in connection with our Proposal for the said Project.

We hereby agree to ratify all acts, deeds and things lawfully done by our said Attorney pursuant to this Power of Attorney and that all acts, deeds and things done by our aforesaid Attorney shall and shall always be deemed to have been done by us.

For \_\_\_\_\_

Name:

Designation:

Date:

Time:

Seal:



*Notification for selection of district level franchisee partners registration for providing last mile connectivity services on revenue sharing basis*

Business Address:

Accepted,

.....(Signature)

(Name, Title and Address of the Attorney)

## 6.4 Appendix -4 : Blacklisting

### Declaration of Non-Blacklisting.

<To be printed on the Franchisee partners Applicant letter head>

<Location, Date>

To

Tamil Nadu FibreNet Corporation Ltd  
807, 5th floor, P.T lee Chengalvaraya Naicker  
Maaligai Anna Salai Chennai – 600 002  
Phone: 044-28888230

Dear Sir,

Ref: Notification for <Description of Notification>.

Sub: Declaration of not being banned or blacklisted by State/ Central Government/ Public Sector Undertakings/ Statutory Boards/ Local Bodies of any State.

I, authorized representative of \_\_\_\_\_, hereby solemnly confirm that we are not under a declaration of in-eligibility for corrupt, fraudulent or any other unethical business practices and not debarred or blacklisted by State/ Central Government/ Public Sector Undertakings/ Statutory Boards/ Local Bodies of any State for any reason in the last 3 years from the date of the response to this Notification.

In the event of any deviation from the factual information/ declaration, TANFINET reserves the right to reject the proposal or TANFINET/END USER reserves the right to terminate the Contract without any compensation.

Yours faithfully,

Signature of the Authorized Signatory:

Name and Designation of the Authorized Signatory:

Company Seal:

Place:

Date:

Business Address:

**Note:** If the Franchisee has been blacklisted by State/ Central Government/ Public Sector Undertakings/ Statutory Boards/ Local Bodies of any State earlier, then the details shall be provided.

## 6.5 Appendix -5 : Declaration of No Conflict of Interest

*<To be printed on the Franchisee partner Applicant letter head>*

<Location, Date>

To,

Tamil Nadu FibreNet Corporation Ltd  
807, 5th floor, P.T lee Chengalvaraya Naicker  
Maaligai Anna Salai Chennai – 600 002  
Phone: 044-28888230

Dear Sir,

**Ref:** Notification for <Description of Notification>.

**Sub:** Undertaking of No Conflict of Interest

I/We as Franchisee partner Applicant do hereby undertake that there is absence of, actual or potential conflict of interest on our part, due to prior, current, or proposed Contracts, engagements, or affiliations with other Organizations of the State Government.

I undertake and agree to indemnify and hold TANFINET/END USER harmless against all potential elements (time frame for service delivery, resource, financial or other), claims, losses, damages, costs, expenses, proceeding fees of legal advisors (on a reimbursement basis) and fees of other professionals incurred (in the case of legal fees & fees of professionals, reasonably) by TANFINET and/or its representatives, if any such conflict arises later.

Yours faithfully,

Signature of the Authorized Signatory:

Name and Designation of the Authorized Signatory:

Company Seal:

Place:

Date:

Business Address:

## 6.6 Appendix -6 : Undertaking to establish local office in <District location>

<To be printed on the Franchisee partner Applicant letter head>

<Location, Date>

To,

Tamil Nadu FibreNet Corporation Ltd  
807, 5th floor, P.T lee Chengalvaraya Naicker  
Maaligai Anna Salai Chennai – 600 002  
Phone: 044-28888230

Dear Sir,

Ref: Notification for <Description of Notification>

Sub: Undertaking for setting up the local office in <**District location**>, Tamil Nadu

I, authorized representative of \_\_\_\_\_, hereby confirm that the Company has no local office in <**District location**>, Tamil Nadu. I hereby confirm that, if selected as Franchisee Partner, we will be opening an office in <**District location**>, Tamil Nadu within 15 days of issuance of Letter of Acceptance (LOA).

I/ We \_\_\_\_\_ understand that if this information / declaration is found to be false or incorrect, TANFINET/END USER reserves the right to reject the proposal or terminate the Contract with us immediately without any compensation.

Yours faithfully,

Signature of the Authorized Signatory:

Name and Designation of the Authorized Signatory:

Company Seal:

Place:

Date:

Business Address:

## 6.7 Appendix -7 : Letter of Undertaking

<To be printed on the Franchisee partner Applicant letter head>

To  
Tamil Nadu FibreNet Corporation Ltd  
807, 5th floor, P.T lee Chengalvaraya Naicker  
Maaligai Anna Salai Chennai – 600 002  
Phone: 044-28888230

Sir,

**Sub:** Undertaking for participating in TANFINET's Notification - Reg.

**Ref:** Notification for <Description of Notification> .

\*\*\*\*\*

I/We ----- have gone through the Terms and Conditions, Scope of Work and Specification and will abide by them as laid down (Notification Documents & Revenue sharing model)

I/We ----- hereby confirm that our Company was not blacklisted by any State Government/ Central Government/ Public Sector Undertakings during the last three years. We also hereby confirm that our EMD/SD was not forfeited by any State Government / Central Government / Public Sector Undertakings during the last three years due to our non-performance, non-compliance with the Notification conditions etc.

I/We ----- hereby declare that all the particulars furnished by us in this Notification are true to the best of my/our knowledge and we understand and accept that if at any stage, the information furnished is found to be incorrect or false, we are liable for disqualification from this Notification and also are liable for any penal action that may arise due to the above.

I/We ----- ensure that the Year of Manufacturing for the products supplied vide this Notification are **2025** or later.

I/We ----- certify that no refurbished components are used in the manufacturing and supply of tendered items. The licences for the operating systems and other software to be installed under this contract are certified as genuine and valid.

I/We \_\_\_\_\_ certify that we are liable and responsible for any disputes arising out of Intellectual Property Rights.

**In case of violation of any of the conditions above, I/We understand**

*Notification for selection of district level franchisee partners registration for providing last mile connectivity services on revenue sharing basis*

**that I/ We are liable to be blacklisted by TANFINET and our online registration application shall liable to be summerly Rejected.**

Yours faithfully  
for \_\_\_\_\_  
Name, Signature  
Designation  
Seal

Notification for selection of district level franchisee partners registration for providing last mile connectivity services on revenue sharing basis

## 6.8 Appendix -8 : Eligibility Criteria Checklist

### A1.1 Checklist for Enclosures

TE C	Eligibility Criterion Type	Eligibility Criteria	Documentary Proof to be submitted	Compliance (Yes/No)
1	<b>PAN Card</b>	Individuals and Firms/Companies must provide valid PAN documentation.	<b>Individuals:</b> Copies of PAN card. <b>Firms/Companies:</b> Copies of PAN card (self-addressed).	
2	<b>ID Proof</b>	Individuals and Firms/Companies must provide valid identity proof.	<b>Individuals:</b> Copies of Voter ID, passport or driving license. <b>Firms/Companies:</b> Copies of GST Registration certificate, & Incorporation Certificate (in case of companies), Firm registration Certificate (in case of Firms/LLP) (self-addressed).	

Notification for selection of district level franchisee partners registration for providing last mile connectivity services on revenue sharing basis

TE C	Eligibility Criterion Type	Eligibility Criteria	Documentary Proof to be submitted	Compliance (Yes/No)
3	<b>Address Proof</b>	Individuals and Firms/Companies must provide address proof for verification.	<b>Individuals:</b> Copies of electricity bill, rental agreement or telephone bill. <b>Firms/Companies:</b> Copies of GST Registration certificate, & Incorporation Certificate (in case of companies), Firm registration Certificate (in case of Firms/LLP) (self-addressed).	
4	<b>Service Continuity and Area Reallocation</b>	In cases where a franchisee is unable to provide service in a particular area, the District Collector/TANFINET will reallocate the service area to another franchise partner in a semi/non-exclusive manner to ensure seamless service delivery.	Declaration/Undertaking from the franchise partner agreeing to abide by TANFINET's area reallocation policy in case of service incapability.	
5	<b>Warehouse Requirement</b>	A warehouse space of 500 to 800 square feet (concrete building) is required for	<b>If the Warehouse Space is Owned by the Applicant:</b> 1.	

Notification for selection of district level franchisee partners registration for providing last mile connectivity services on revenue sharing basis

TE C	Eligibility Criterion Type	Eligibility Criteria	Documentary Proof to be submitted	Compliance (Yes/No)
		storing and protecting the ONTs.	Property Tax / EB Bill (Recent bill or receipt (within 3 months) matching the address mentioned.) 2. Photographs - 2-3 color photos (inside and outside view) showing the concrete structure. 3. Self-Certification Letter - Declaration stating that the warehouse space is owned, located at the given address, and will be used for storage of ONTs and administration office. <b>If the Warehouse is Leased / Rented:</b> 1. Registered Lease / Rent Agreement - Valid document showing area (sq. ft.), duration, and lessor's details. 2.	

Notification for selection of district level franchisee partners registration for providing last mile connectivity services on revenue sharing basis

TE C	Eligibility Criterion Type	Eligibility Criteria	Documentary Proof to be submitted	Compliance (Yes/No)
			<p>Owner’s Consent Letter                      - If the agreement is not yet executed, a letter of intent or consent from the property owner agreeing to lease the space for this project.                      3. EB Bill / Tax Receipt of the Owner - To confirm property ownership and location.                      4. Photos of Warehouse - Showing readiness and concrete structure.  <b>If the Warehouse Space is Proposed (To Be Arranged Later):</b>                      1. Undertaking - Applicant on company letterhead, stating commitment to arrange required warehouse space (500-</p>	

Notification for selection of district level franchisee partners registration for providing last mile connectivity services on revenue sharing basis

TE C	Eligibility Criterion Type	Eligibility Criteria	Documentary Proof to be submitted	Compliance (Yes/No)
			800 sq.ft.) within a specified time as to be notified by TANFINET if awarded the work.	
6	<b>Infrastructure Availability</b>	Franchisee partner should have at least one Desktop Computer or Laptop and Scanner.	Self- declaration with system details / Asset ownership proof (Invoice or Ownership certificate).	
7	<b>Skilled Manpower*</b>	Franchisee partner should have an FRT (Field Response Team) along with a necessary tool kit for maintaining the network. The FRT team should consist of a minimum of 2 persons including at least one splicer per block.	List of technical personnel with roles and experience details, along with self- declaration and ID proof copies	
8	<b>Equipment Availability</b>	Franchisee partner should have at least one FRT team splicing machine per block.	Equipment ownership proof / Invoice copy / Asset declaration for splicing machine availability per block.	

Notification for selection of district level franchisee partners registration for providing last mile connectivity services on revenue sharing basis

TE C	Eligibility Criterion Type	Eligibility Criteria	Documentary Proof to be submitted	Compliance (Yes/No)
9	<b>Previous experience in that applied Division*</b>	Evaluation of previous experience in providing internet services with an emphasis on service quality, customer base, operational efficiency, and ability to maintain infrastructure. (Number of internet connections in that applying area.)	Proofs such as MIS reports / BSS report / Network Monitoring Reports / SLA Reports / Billing or Subscription Records / Service Authorization letter / Agreements / Work Orders / Purchase Orders / Completion Certificates / Performance Certificates.	
10	<b>OFC Footprint &amp; Infrastructure*</b>	Evaluation of OFC length in that applied division/ Group of Blocks	Self-certificate to be submitted	
11	<b>Turnover</b>	Franchisee Partners Applicant must demonstrate sufficient financial strength by providing audited financial statements showing adequate turnover to sustain the investment, maintenance costs, and operations of the network	Copy of the audited financial statements for the financial years duly certified by the Statutory Auditors (FY 2022-23, FY 2023-24, FY 2024-25) to be submitted. Certificate from the Statutory Auditor / Company	

Notification for selection of district level franchisee partners registration for providing last mile connectivity services on revenue sharing basis

TE C	Eligibility Criterion Type	Eligibility Criteria	Documentary Proof to be submitted	Compliance (Yes/No)
		(Average annual turnover of Rs 50 Lakh and above in last 3 financial years excluding the current financial year).	Secretary on turnover details from specific business area for the last three (3) financial years (FY 2022-23, FY 2023-24, FY 2024-25).	
12	<b>Service Delivery Capability</b>	Ability to provide consistent, high-quality broadband connectivity to both households and government offices as per requirements. The applicant must possess adequate technical expertise, qualified manpower, and sufficient field resources to implement, operate, and maintain broadband services effectively.	<p><b>Particulars – Details to be Provided by the Applicant:</b> 1) Number of Splicing Machines owned 2) Number of OTDR Machines owned</p> <p><b>Committed Fault Restoration Timelines</b> (Fibre cut &amp; Non fibre cut in Minutes): a) Household FTTH Connections b) Government Office Connections c) ILL &amp; MPLS Connections</p>	

Notification for selection of district level franchisee partners registration for providing last mile connectivity services on revenue sharing basis

TE C	Eligibility Criterion Type	Eligibility Criteria	Documentary Proof to be submitted	Compliance (Yes/No)
13	<b>Fall-Back Commitment</b>	Agree to provide service to customers in case another district franchisee fails to serve them.	Appendix 12 declaration sign and Seal.	

**Technical Evaluation Criteria Marks Check List**

Details	Documents / Proof Required	Compliance (Yes/No)								
Previous Experience in that applied Division*	<p>Evaluation of previous experience in providing internet services with emphasis on service quality, customer base, operational efficiency, and ability to maintain infrastructure.</p> <p>Evidence may include:                      1) MIS Reports / BSS Reports / Network Monitoring Reports                      2) SLA Reports / Billing or Subscription Records Service Authorization Letters / Agreements / Work Orders / Completion Certificates / Performance Certificates</p> <table border="1"> <thead> <tr> <th>Number of internet connections in that applied blocks.</th> <th>Mark allotted</th> </tr> </thead> <tbody> <tr> <td>&lt; 200</td> <td>15</td> </tr> <tr> <td>201-500</td> <td>25</td> </tr> <tr> <td>&gt;500</td> <td>35</td> </tr> </tbody> </table>	Number of internet connections in that applied blocks.	Mark allotted	< 200	15	201-500	25	>500	35	
Number of internet connections in that applied blocks.	Mark allotted									
< 200	15									
201-500	25									
>500	35									
OFC Footprint and Infrastructure in that applied Blocks	<p>Self-certificate: Annexure enclosed</p> <table border="1"> <thead> <tr> <th>Number of km</th> <th>Mark allotted</th> </tr> </thead> <tbody> <tr> <td>&lt; 50</td> <td>10</td> </tr> <tr> <td>50-100</td> <td>20</td> </tr> <tr> <td>&gt;100</td> <td>30</td> </tr> </tbody> </table>	Number of km	Mark allotted	< 50	10	50-100	20	>100	30	
Number of km	Mark allotted									
< 50	10									
50-100	20									
>100	30									

Notification for selection of district level franchisee partners registration for providing last mile connectivity services on revenue sharing basis

Details	Documents / Proof Required	Compliance (Yes/No)								
Skilled Manpower	<p>List of technical personnel with roles and experience details, along with self-declaration and ID proof copies, Copies of monthly payment (i.e., ESIC, Invoice etc.,)</p> <table border="1" data-bbox="712 432 1135 611"> <thead> <tr> <th data-bbox="712 432 927 506">No of manpower</th> <th data-bbox="927 432 1135 506">Mark allotted</th> </tr> </thead> <tbody> <tr> <td data-bbox="712 506 927 537">&lt; 10</td> <td data-bbox="927 506 1135 537">15</td> </tr> <tr> <td data-bbox="712 537 927 569">11-20</td> <td data-bbox="927 537 1135 569">25</td> </tr> <tr> <td data-bbox="712 569 927 611">&gt;20</td> <td data-bbox="927 569 1135 611">35</td> </tr> </tbody> </table>	No of manpower	Mark allotted	< 10	15	11-20	25	>20	35	
No of manpower	Mark allotted									
< 10	15									
11-20	25									
>20	35									
TACTV Distributor/LCO	<p>Documents need to submit:</p> <ol style="list-style-type: none"> <li>1. Work Order/Order's issued by TACTV(Currently Valid).</li> <li>2. Last three month cable TV connection and payment details.</li> </ol> <p>and Alloted Mark 5</p>									
Fall-Back Commitment	<p>Appendix 12 – Declaration Form signed and sealed. Applicant must agree to provide services to customers in case another district franchisee fails to serve them.</p>									
<b>Security Deposit (SD)</b>	<p>Appendix 13 – Declaration Form signed and sealed. A Security deposit of ₹2 lakh per block must be provided by the franchisee.</p>									

*Notification for selection of district level franchisee partners registration for providing last mile connectivity services on revenue sharing basis*

## 6.9 Appendix -9: Financial Model for Revenue Sharing.

### For FTTH connections

TANFINET owns NOC equipment, Bharat Net infrastructure, backhaul bandwidth, ISP License, and OLTs.

**Franchisee Partners** shall install and maintain ONT & Last Mile OFC as per the specification of TANFINET

Description	TANFINET Share (%)	Franchisee Share (%)
Private/ House FTTH Connections	50	50
Government office FTTH Connections	60	40

### For Non FTTH connections (MPLS/MPLS VPN & ILL)

The Revenue share for Franchisee partners for non FTTH connections shall be upto 2X of the highest broadband Plan revenue share (including Government office/House FTTH Connection).

## 6.10 Appendix -10: Declaration Form

To,  
The Managing Director,  
Tamil Nadu FibreNet Corporation Ltd.,  
807, 5th floor,, Chengalvaraya Naicker Maaligai,  
Anna Salai  
Chennai – 600 002.

**Sir/Mam**

Subject: "Notification for selection of district level franchisee partner registration for providing last mile connectivity services on revenue sharing basis dated XX.XX.2025"

**Reference: Online Application Number :XXXXXX dated :  
DD/MM/YYYY**

Declaration by the Applicant for District Level Franchisee Partner Registration

I/We, the undersigned, having carefully read and understood the contents of the Notification for Selection of District Level Franchisee Partners issued by TANFINET, hereby declare as follows:

That the information, documents, and statements submitted by me/us in the application portal are true, correct, and complete to the best of my/our knowledge and belief; that I/We agree to abide by all the terms, conditions, and obligations specified in the notification and in the subsequent agreement to be executed with TANFINET; that I/We possess the technical capacity, manpower, and financial strength required to undertake the responsibilities as a District Level Franchisee Partner (DLFP); that I/We undertake to provide the minimum required FTTH connections in each Village Panchayat and Block within the prescribed time period;

That I/We shall comply with the requirement of providing security deposits(SD), application security deposits, and all other payments as prescribed by TANFINET; that I/We agree that TANFINET shall have the right to verify and validate the information and documents furnished by me/us, and in case of any misrepresentation or suppression of facts, TANFINET reserves the right to reject/cancel my/our application and forfeit deposits; that I/We agree to provide fallback services in case another franchisee in the district fails to serve the customers, as per TANFINET directions; that I/We understand that the Application Security Deposit (ASD) is refundable but will not carry any interest; and that I/We will appoint at **least one FRT (Field Response Team) for each block** and provide the required equipment, including Splicing Machine, Switch, Joint

*Notification for selection of district level franchisee partners registration for providing last mile connectivity services on revenue sharing basis*

Box, Loose Tube OFC, etc., to ensure proper maintenance of the FTTH service.

Through this application, I/We willingly agree to collaborate with your organization to provide internet services in the designated areas. During the period of the agreement, I/We hereby undertake that I/We shall not, either independently or in collaboration with any other entity, initiate new internet or related services similar to this.

We hereby declare that our application is made in good faith, without collusion or fraud and the information contained in the online registration application is true and correct to the best of our knowledge and belief.

We understand that our application is binding on us and that you are not bound to accept a online registration application you receive.

Thanking you,  
Yours faithfully,  
Printed Name  
(Signature of the Franchisee partner Applicant)  
Designation  
Seal  
Date:

Notification for selection of district level franchisee partners registration for providing last mile connectivity services on revenue sharing basis

## 6.11 Appendix-11 Undertaking for Certificate of Registration as per GFR Rule

Place and Date:

**To**

The Managing Director  
Tamil Nadu FibreNet Corporation Limited (TANFINET)  
No. 807, 5th Floor, P.T. Lee Chengalvaraya Naicker Maaligai  
Anna Salai, Chennai – 600002

**Sub:** Self-Declaration / Undertaking by OEM – Compliance with GFR

**Ref. :** Notification Reference No.: TANFINET\_0XX\_FRANCHISEE\_SERVICES

Dear Sir,

I/We, < Franchisee partner Applicant > have read the clause regarding restrictions on procurement from a Franchisee partner Applicant which shares a land border with India. I/We hereby certify that I /We, <Franchisee partner Applicant >is not from any such country or, if from such a Country, has been registered with Competent Authority.

I/We hereby certify that I/We in the event of becoming a successful Franchisee partner shall not subcontract works to any Contractor from a Country which shares a land border with India unless such Contractor is registered with the Competent Authority, as defined vide Annexure 5 of the Notification document.

I/We hereby certify that I/We fulfil all requirements in this regard and eligible to be considered

For <Franchisee partner Applicant>

Signature of the Authorized Signatory

Name and Designation:

Place:

Date:

Company stamp:

NOTE:

- Letter shall be submitted on the Letter head of the FRANCHISEE PARTNER APPLICANT and shall be signed by the Authorised Signatory.
- Any deviation would lead to summary rejection of online registration applications. Wherever Applicable, valid Registration certificate obtained from the Competent Authority shall be attached.

## 6.12 Appendix-12 Self declaration letter for fall-back commitment

*(On the Letterhead of the Franchisee Partner)*

To  
The Managing Director  
Tamil Nadu FibreNet Corporation Limited (TANFINET)  
No. 807, 5th Floor, P.T. Lee Chengalvaraya Naicker Maaligai  
Anna Salai, Chennai – 600002.

Subject: Self-Declaration for Fall-Back Commitment – Franchisee Partner

Sir/Madam,

We, [Name of the Franchisee Partner / Firm Name], having our registered office at [Address], hereby submit this Self-Declaration of Fall-Back Commitment in connection with our registration as a District Level Franchisee Partner for providing last mile connectivity services under the TANFINET initiative on a revenue-sharing model.

We hereby confirm and declare that:

In the event of our inability, failure, or unwillingness to provide the required services in any assigned area, we unconditionally agree that TANFINET reserves the right to reallocate or assign the service area to another authorized franchisee partner or agency to ensure uninterrupted service delivery to end customers.

We shall extend full cooperation to TANFINET or its authorized representative during such transition, including the handover of customer, network, and operational data, as may be required.

We understand that this Fall-Back Commitment ensures continuity of operations and upholds the service quality standards mandated by TANFINET.

We agree that failure to adhere to the above terms may lead to termination of our franchisee engagement and forfeiture of any applicable deposits or payments as per TANFINET's discretion.

We hereby declare that the information furnished above is true and correct to the best of our knowledge and belief.

Yours faithfully,

Authorized Signatory  
(Signature with Seal)

*Notification for selection of district level franchisee partners registration for providing last mile connectivity services on revenue sharing basis*

Name: \_\_\_\_\_

Designation: \_\_\_\_\_

Name of the Franchisee Partner: \_\_\_\_\_

Date: \_\_\_\_\_

Place: \_\_\_\_\_

## 6.13 Appendix-13 Self-Declaration Letter for Security Deposit

### (On the Letterhead of the Franchisee Partner)

#### To

The Managing Director,  
Tamil Nadu Fibrenet Corporation Limited (TANFINET),  
Chennai – 600 005.

**Subject:** Self-Declaration for Submission of Security Deposit – Franchisee Partner

Sir/Madam,

We, [**Name of the Franchisee Partner / Firm Name**], having our registered office at [**Address**], hereby submit this *Self-Declaration* confirming our compliance with the financial requirements stipulated under the TANFINET notification for **Selection of District Level Franchisee Partners** for providing last mile connectivity services on a revenue-sharing basis.

We hereby declare that:

1. We have submitted a **Security deposit of ₹2,00,000 (Rupees Two Lakhs only)** per block towards our registration as a Franchisee Partner under TANFINET.
2. We understand that the deposit is **returnable**, subject to compliance with all contractual obligations, performance standards, and terms specified by TANFINET.
3. We further acknowledge that the Security deposit may be **forfeited fully or partially** in the event of any default, non-performance, withdrawal, or violation of the terms and conditions of the Franchisee Partner Agreement.
4. We agree to abide by all directions and policies issued by TANFINET from time to time with respect to the utilization, return, or adjustment of this deposit.

We declare that the above information is true and correct to the best of our knowledge and belief.

Thanking you,

Yours faithfully,

### Authorized Signatory

(Signature with Seal)

Name: \_\_\_\_\_

Designation: \_\_\_\_\_

Name of the Franchisee Partner: \_\_\_\_\_

Date: \_\_\_\_\_

Place: \_\_\_\_\_

## 6.14 Appendix-14 Declaration/Undertaking with TANFINET Service Area Reallocation

### (On the Letterhead of the Franchisee Partner)

#### To

The Managing Director,  
Tamil Nadu Fibrenet Corporation Limited (TANFINET),  
Chennai – 600 005.

### DECLARATION / UNDERTAKING

I/We, \_\_\_\_\_ (Name of the Franchise Partner & company/firm), having our registered office at \_\_\_\_\_, hereby declare and undertake as follows:

1. I/We acknowledge that, in cases where the Division/Group of Blocks applied for by us cannot be allocated to us due to technical, operational, financial, or any other reasons, the District Collector/TANFINET shall have the right to reallocate the Division within the district
2. I/We agree that such reallocation may be carried out in a **semi-exclusive or non-exclusive manner**, as deemed appropriate by TANFINET, to ensure uninterrupted and seamless service delivery to end users.
3. I/We hereby undertake to **abide by TANFINET's area reallocation policy** and accept all decisions taken by TANFINET/District Administration in this regard without any objection or claim for compensation.
4. I/We further confirm that this undertaking shall remain valid for the entire duration of the franchise agreement and any extensions thereof.
5. I/We affirm that the information provided above is true and correct to the best of our knowledge and belief.

This declaration/undertaking is executed voluntarily and shall be binding on us.

Yours faithfully,

Authorized Signatory  
(Signature with Seal)

Name: \_\_\_\_\_

Designation: \_\_\_\_\_

Name of the Franchisee Partner: \_\_\_\_\_

Date: \_\_\_\_\_

Place: \_\_\_\_\_

Notification for selection of district level franchisee partners registration for providing last mile connectivity services on revenue sharing basis

## 6.15 Appendix-15 Declaration/Undertaking with Warehouse Requirement

**(On the Letterhead of the Franchisee Partner)**

**To**

The Managing Director,  
Tamil Nadu Fibrenet Corporation Limited (TANFINET),  
Chennai – 600 005.

### DECLARATION / UNDERTAKING

I/We, \_\_\_\_\_ (Name of the Franchise Partner & company/firm), having our registered office at \_\_\_\_\_, hereby declare and undertake as follows:

1. I/We confirm that we shall arrange and make ready a warehouse space measuring between 500 to 800 square feet, located at \_\_\_\_\_, in a permanent concrete (RCC) building, for the purpose of storing and safeguarding Optical Network Terminals (ONTs) and related equipment.
2. I/We undertake that the said warehouse shall be fully ready and operational within \_\_\_\_\_ days from the date of issuance of the Work Order by TANFINET.
3. I/We further undertake that the warehouse shall be secure, weatherproof, and adequately protected against theft, fire, moisture, damage, and unauthorized access.
4. I/We confirm that proper inventory management and storage practices shall be followed as per TANFINET guidelines.
5. I/We agree to provide access to the warehouse for inspection by TANFINET or its authorized representatives whenever required.
6. I/We undertake to ensure continuous availability of the warehouse facility for the entire duration of the franchise arrangement and any extensions thereof.

Yours faithfully,

Authorized Signatory  
(Signature with Seal)

Name: \_\_\_\_\_

Designation: \_\_\_\_\_

Name of the Franchisee Partner: \_\_\_\_\_

Date: \_\_\_\_\_

Place: \_\_\_\_\_

Notification for selection of district level franchisee partners registration for providing last mile connectivity services on revenue sharing basis

## 6.16 Appendix-16 Declaration/Undertaking with Infrastructure system details

**(On the Letterhead of the Franchisee Partner)**

**To**

The Managing Director,  
Tamil Nadu Fibrenet Corporation Limited (TANFINET),  
Chennai – 600 005.

### **DECLARATION / UNDERTAKING** (Infrastructure – System Details)\*\*

I/We, \_\_\_\_\_ (Name of the Franchisee Partner & company/firm), having our registered office at \_\_\_\_\_, hereby declare and confirm that we possess and shall maintain the following minimum infrastructure for the effective execution of TANFINET franchisee operations:

**1. Desktop Computer / Laptop**

- Make & Model: \_\_\_\_\_
- Quantity: \_\_\_\_\_
- Operating Condition: Working / Good Condition

**2. Scanner**

- Make & Model: \_\_\_\_\_
- Quantity: \_\_\_\_\_
- Operating Condition: Working / Good Condition

3. I/We confirm that the above-mentioned systems are owned by us and shall be available for use throughout the tenure of the franchise arrangement.

4. I/We undertake to maintain the systems in proper working condition and upgrade or replace them whenever required to meet TANFINET operational needs.

This self-declaration is submitted voluntarily and shall be binding on us.

Yours faithfully,

Authorized Signatory  
(Signature with Seal)

Name: \_\_\_\_\_

Designation: \_\_\_\_\_

Name of the Franchisee Partner: \_\_\_\_\_

Date: \_\_\_\_\_

Place: \_\_\_\_\_

## 6.17 Appendix-17 Declaration/Undertaking with Warehouse Requirement

### (On the Letterhead of the Franchisee Partner)

#### To

The Managing Director,  
Tamil Nadu Fibrenet Corporation Limited (TANFINET),  
Chennai – 600 005.

### DECLARATION / UNDERTAKING (OFC Footprint and Infrastructure Details)\*\*

I/We, \_\_\_\_\_ (Name of the Franchise Partner & company/firm), having our registered office at \_\_\_\_\_, hereby declare and undertake as follows:

1. I/We confirm that we possess / have established the Optical Fibre Cable (OFC) footprint and related infrastructure in the applied block(s) as detailed below:
  - o Name of Block(s): \_\_\_\_\_
  - o Total OFC Length (in KM): \_\_\_\_\_
  - o Mode of Deployment: Underground / Aerial / Both
  - o Status of Infrastructure: Existing / Newly Deployed / Proposed
2. I/We declare that the above-mentioned OFC infrastructure is owned by us / legally leased / permitted for use, and is capable of supporting broadband service delivery as per TANFINET technical and operational requirements.
3. I/We undertake to maintain, operate, and expand the OFC infrastructure, wherever required, to ensure reliable and uninterrupted service delivery in the applied block(s).
4. I/We agree to submit supporting documents, maps, route details, or any other information related to the OFC footprint as and when required by TANFINET.
5. I/We further undertake that the details furnished above are true and correct to the best of our knowledge and belief. In the event of any discrepancy or misrepresentation, TANFINET shall have the right to take appropriate action as per applicable policies and guidelines.
6. This declaration/undertaking shall remain valid for the entire duration of the franchise arrangement and any extensions thereof.

Yours faithfully,

Authorized Signatory  
(Signature with Seal)

Name: \_\_\_\_\_

Designation: \_\_\_\_\_

Name of the Franchisee Partner: \_\_\_\_\_

Date: \_\_\_\_\_

Place: \_\_\_\_\_

## 6.18 Appendix-18 Letter of intent or consent from the property owner (To be given on Property Owner's Letterhead)

### To

The Managing Director,  
Tamil Nadu Fibrenet Corporation Limited (TANFINET),  
Chennai – 600 005.

**Subject:** Letter of intent or consent from the property owner

Sir/Madam,

I/We, \_\_\_\_\_ (Name of the Property Owner), S/o / D/o  
/ W/o \_\_\_\_\_, residing at  
\_\_\_\_\_, am/are the lawful owner(s) of

the property located at:

Address of the Warehouse Premises:

---

I/We hereby declare and confirm as follows:

1. That I/We am/are the absolute and lawful owner(s) of the above-mentioned warehouse premises.
2. That I/We have given my/our consent and willingness to lease / rent the said warehouse premises to \_\_\_\_\_ (Name of the Applicant / Franchisee / Company) for the purpose of \_\_\_\_\_ Project.
3. That this letter is issued as a Letter of Intent / Owner's Consent, as the formal Lease / Rental Agreement is yet to be executed.
4. That upon selection / approval of the applicant for the said TANFINET FTTH project, I/We agree to execute a valid Lease / Rental Agreement in favour of \_\_\_\_\_, as per mutually agreed terms and conditions.
5. That the warehouse premises shall be used only for the TANFINET FTTH project purpose and in compliance with applicable rules and regulations.
6. That this consent is valid for submission to \_\_\_\_\_ (Name of Authority / Department / Organisation) as part of the project documentation.

I/We hereby affirm that the above statements are true and correct to the best of my/our knowledge and belief.

Thanking you,  
Yours faithfully,

Signature of the Property Owner  
(Signature with Seal)

Name: \_\_\_\_\_

Mobile No: \_\_\_\_\_

Date: \_\_\_\_\_

Place: \_\_\_\_\_

Notification for selection of district level franchisee partners registration for providing last mile connectivity services on revenue sharing basis

## 6.19 Appendix 19: List of Division/Group of Blocks:

Sr.No	District	Division/Group of Blocks (Sub districts)	Block_Name	BLOCK_LGD code	No.of GPs
1	Ariyalur	Ariyalur	Ariyalur	6256	37
2	Ariyalur	Ariyalur	Thirumanur	6261	36
3	Ariyalur	Udayarpalayam	Andimadam	6255	30
4	Ariyalur	Udayarpalayam	Jayamkondam	6257	35
5	Ariyalur	Udayarpalayam	Sendurai	6259	30
6	Ariyalur	Udayarpalayam	T.Palur	6260	33
7	Chengalpattu	Chengalpattu	Thirukalukundram	6185	54
8	Chengalpattu	Chengalpattu	Thiruporur	6184	50
9	Chengalpattu	Chengalpattu	Kattankolathur	6178	39
10	Chengalpattu	Madurantakam	Acharapakkam	6175	59
11	Chengalpattu	Madurantakam	Chithamur	6176	43
12	Chengalpattu	Madurantakam	Lathur	6180	41
13	Chengalpattu	Madurantakam	Madurantakam	6181	58
14	Chengalpattu	Tambaram	Thomas Malai	6183	15
15	Coimbatore	Coimbatore north	Annur	6102	21
16	Coimbatore	Coimbatore north	Karamadai	6105	17
17	Coimbatore	Pollachi	Kinathukadavu	6106	34
18	Coimbatore	Coimbatore south	Madukkarai	6108	9
19	Coimbatore	Coimbatore north	P.N.Palayam	6110	9
20	Coimbatore	Pollachi	Pollachi(N)	6111	39
21	Coimbatore	Pollachi	Pollachi(S)	6112	26
22	Coimbatore	Coimbatore north	S.S.Kulam	6114	7
23	Coimbatore	Coimbatore south	Sultanpet	6115	20
24	Coimbatore	Coimbatore south	Sulur	6116	17
25	Coimbatore	Coimbatore south	Thondamuthur	6117	10
26	Coimbatore	Pollachi	Anaimalai	6101	19
27	Cuddalore	Chidhambaram	Keerapalayam	6124	45
28	Cuddalore	Chidhambaram	Kumaratchi	6125	57
29	Cuddalore	Chidhambaram	Melbhuvanagiri	6128	47
30	Cuddalore	Chidhambaram	Parangipettai	6131	41
31	Cuddalore	Chidhambaram	Kattumannar Koil	6123	42
32	Cuddalore	Chidhambaram	Srimushnam	7476	41
33	Cuddalore	Cuddalore	Annagramam	6120	42
34	Cuddalore	Cuddalore	Cuddalore	6121	51
35	Cuddalore	Cuddalore	Kurinjipadi	6126	51
36	Cuddalore	Cuddalore	Panruti	6130	42
37	Cuddalore	Vridhachalam	Kammapuram	6122	43
38	Cuddalore	Vridhachalam	Mangalur	6127	66

Notification for selection of district level franchisee partners registration for providing last mile connectivity services on revenue sharing basis

39	Cuddalore	Vridhachalam	Nallur	6129	64
40	Cuddalore	Vridhachalam	Vridhachalam	6132	51
41	Dharmapuri	Dharmapuri	Dharmapuri	6133	28
42	Dharmapuri	Dharmapuri	Karimangalam	6135	30
43	Dharmapuri	Dharmapuri	Nallampalli	6137	32
44	Dharmapuri	Dharmapuri	Palacode	6138	32
45	Dharmapuri	Dharmapuri	Pennagaram	6140	23
46	Dharmapuri	Dharmapuri	Eriyur	7477	10
47	Dharmapuri	Dharmapuri	Morappur	6136	18
48	Dharmapuri	Harur	Harur	6134	34
49	Dharmapuri	Harur	Kadathur	7478	25
50	Dharmapuri	Harur	Pappireddipatti	6139	19
51	Dindigul	Dindigul	Athoor	6141	22
52	Dindigul	Dindigul	Batlagundu	6153	17
53	Dindigul	Dindigul	Dindigul	6142	14
54	Dindigul	Dindigul	Guziliamparai	6143	17
55	Dindigul	Kodaikanal	Kodaikanal	6144	15
56	Dindigul	Dindigul	Natham	6145	23
57	Dindigul	Dindigul	Nilakottai	6146	23
58	Dindigul	Palani	Oddanchatram	6147	35
59	Dindigul	Palani	Palani	6148	20
60	Dindigul	Dindigul	Reddiarchatram	6149	24
61	Dindigul	Dindigul	Shanarpatti	6150	21
62	Dindigul	Palani	Thoppampatty	6151	38
63	Dindigul	Palani	Vadamadurai	6152	15
64	Dindigul	Palani	Vedasandur	6154	22
65	Erode	Erode	Chennimalai	6159	22
66	Erode	Erode	Kodumudi	6164	10
67	Erode	Erode	Modakkuruchi	6166	23
68	Erode	Erode	Perundururai	6169	29
69	Erode	Gobichettipalayam	Ammamet	6155	20
70	Erode	Gobichettipalayam	Anthiyur	6156	14
71	Erode	Gobichettipalayam	Bhavani	6157	15
72	Erode	Gobichettipalayam	Bhavanisagar	6158	15
73	Erode	Gobichettipalayam	Gobi	6162	21
74	Erode	Gobichettipalayam	Nambiyur	6168	15
75	Erode	Gobichettipalayam	Sathyamangalam	6170	15
76	Erode	Gobichettipalayam	Thookanaickanpal ayam	6172	10
77	Erode	Gobichettipalayam	Talavadi	6171	10
78	Erode	Erode	Erode	6161	6
79	Kallakuruchi	Kallakurichi	Chinnasalem	6453	50
80	Kallakuruchi	Kallakurichi	Kallakurichi	6455	46
81	Kallakuruchi	Kallakurichi	Kalrayan Hills	6456	15
82	Kallakuruchi	Kallakurichi	Rshivandiyam	6465	60

Notification for selection of district level franchisee partners registration for providing last mile connectivity services on revenue sharing basis

83	Kallakuruchi	Kallakurichi	Sankarapuram	6466	44
84	Kallakuruchi	Kallakurichi	Thiyagadurgam	6467	40
85	Kallakuruchi	Tirukoilur	Tirukoilur	6469	60
86	Kallakuruchi	Tirukoilur	Tirunavalur	6470	44
87	Kallakuruchi	Tirukoilur	Ulundurpet	6471	53
88	Kanchipuram	Kancheepuram	Kancheepuram	6177	40
89	Kanchipuram	Kancheepuram	Uthiramerur	6186	73
90	Kanchipuram	Kancheepuram	Walajabad	6187	61
91	Kanchipuram	Sriperumbudur	Kundrathur	6179	42
92	Kanchipuram	Sriperumbudur	Sriperumbudur	6182	58
93	Kanniyakumari	Nagercoil	Agastheeswaram	6188	12
94	Kanniyakumari	Padmanabhapuram	Killiyoor	6189	8
95	Kanniyakumari	Padmanabhapuram	Kurunthancode	6190	9
96	Kanniyakumari	Padmanabhapuram	Melpuram	6191	10
97	Kanniyakumari	Padmanabhapuram	Munchirai	6192	11
98	Kanniyakumari	Nagercoil	Rajakkamangalam	6193	12
99	Kanniyakumari	Padmanabhapuram	Thiruvattar	6195	10
100	Kanniyakumari	Nagercoil	Thovalai	6196	16
101	Kanniyakumari	Padmanabhapuram	Thuckalay	6194	7
102	Karur	Karur	Aravakurichi	6197	20
103	Karur	Karur	K.Paramathi	6198	30
104	Karur	Kulithalai	Kadavur	6199	20
105	Karur	Karur	Karur	6200	14
106	Karur	Kulithalai	Krishnarayapuram	6201	23
107	Karur	Kulithalai	Kulithalai	6202	13
108	Karur	Karur	Thanthoni	6203	17
109	Karur	Kulithalai	Thogamalai	6204	20
110	Krishnagiri	Hosur	Hosur	6206	26
111	Krishnagiri	Hosur	Kelamangalam	6208	28
112	Krishnagiri	Hosur	Shoolagiri	6211	42
113	Krishnagiri	Hosur	Thally	6212	50
114	Krishnagiri	Krishnagiri	Bargur	6205	36
115	Krishnagiri	Krishnagiri	Kaveripattanam	6207	36
116	Krishnagiri	Krishnagiri	Krishnagiri	6209	30
117	Krishnagiri	Krishnagiri	Mathur	6210	24
118	Krishnagiri	Krishnagiri	Uthangarai	6213	34
119	Krishnagiri	Krishnagiri	Veppanapalli	6214	27
120	Madurai	Madurai	Alanganallur	6215	37
121	Madurai	Usilampatti	Chellampatti	6216	29
122	Madurai	Thirumangalam	Kallikudi	6217	36
123	Madurai	Melur	Kottampatti	6218	27
124	Madurai	Melur	Madurai East	6219	36
125	Madurai	Madurai	Madurai West	6220	29
126	Madurai	Melur	Melur	6221	36

Notification for selection of district level franchisee partners registration for providing last mile connectivity services on revenue sharing basis

127	Madurai	Usilampatti	Sedapatti	6222	31
128	Madurai	Usilampatti	T.Kallupatti	6223	42
129	Madurai	Thirumangalam	Thirumangalam	6224	38
130	Madurai	Thirumangalam	Thirupparankundram	6225	38
131	Madurai	Usilampatti	Usilampatti	6226	18
132	Madurai	Madurai	Vadipatti	6227	23
133	Mayiladuthurai	Sirkali	Kollidam	6230	42
134	Mayiladuthurai	Mayiladuthurai	Kuthalam	6231	51
135	Mayiladuthurai	Mayiladuthurai	Mayiladuthurai	6232	54
136	Mayiladuthurai	Sirkali	Sembanarkoil	6234	57
137	Mayiladuthurai	Sirkali	Sirkali	6235	37
138	Nagapattinam	Nagapattinam	Keelaiyur	6228	27
139	Nagapattinam	Nagapattinam	Kilvelur	6229	38
140	Nagapattinam	Nagapattinam	Nagapattinam	6233	29
141	Nagapattinam	Vedaranyam	Thalainayar	6236	24
142	Nagapattinam	Nagapattinam	Thirumarugal	6237	39
143	Nagapattinam	Vedaranyam	Vedaranyam	6238	36
144	Namakkal	Tiruchengode	Elachipalayam	6239	29
145	Namakkal	Namakkal	Erumapatty	6240	24
146	Namakkal	Tiruchengode	Kabilarmalai	6241	20
147	Namakkal	Namakkal	Kollihills	6242	14
148	Namakkal	Tiruchengode	Mallasamudram	6243	27
149	Namakkal	Namakkal	Mohanur	6244	25
150	Namakkal	Tiruchengode	Namagiripet	6245	18
151	Namakkal	Namakkal	Namakkal	6246	25
152	Namakkal	Tiruchengode	Pallipalayam	6247	15
153	Namakkal	Tiruchengode	Paramathy	6248	20
154	Namakkal	Namakkal	Puduchatram	6249	21
155	Namakkal	Namakkal	Rasipuram	6250	20
156	Namakkal	Namakkal	Sendamangalam	6251	14
157	Namakkal	Tiruchengode	Tiruchengode	6252	26
158	Namakkal	Namakkal	Vennandur	6253	24
159	Perambalur	Perambalur	Alathur	6254	39
160	Perambalur	Perambalur	Perambalur	6258	20
161	Perambalur	Perambalur	Veppanthattai	6262	29
162	Perambalur	Perambalur	Veppur	6263	33
163	Pudukkottai	ILLUPPUR	Annavasal	6264	43
164	Pudukkottai	ARANTHANGI	Arantangi	6265	52
165	Pudukkottai	Pudukkottai	Arimalam	6266	32
166	Pudukkottai	ARANTHANGI	Avudayarkoil	6267	35
167	Pudukkottai	Pudukkottai	Gandarvakottai	6268	36
168	Pudukkottai	Pudukkottai	Karambakkudi	6269	39
169	Pudukkottai	ILLUPPUR	Kunnandarkoil	6270	37
170	Pudukkottai	ARANTHANGI	Manamelkudi	6271	28

## Notification for selection of district level franchisee partners registration for providing last mile connectivity services on revenue sharing basis

171	Pudukkottai	ILLUPPUR	Ponnamaravathi	6272	42
172	Pudukkottai	Pudukkottai	Pudukkottai	6273	27
173	Pudukkottai	Pudukkottai	Thirumayam	6275	33
174	Pudukkottai	Pudukkottai	Thiruvarankulam	6274	48
175	Pudukkottai	ILLUPPUR	Viralimalai	6276	45
176	Ramanathapuram	Paramakudi	Bogalur	6277	26
177	Ramanathapuram	Paramakudi	Kadaladi	6278	60
178	Ramanathapuram	Paramakudi	Kamuthi	6279	53
179	Ramanathapuram	Ramanathapuram	Mandapam	6280	28
180	Ramanathapuram	Paramakudi	Mudukulathur	6281	46
181	Ramanathapuram	Paramakudi	Nainarkoil	6282	37
182	Ramanathapuram	Paramakudi	Paramakudi	6283	39
183	Ramanathapuram	Ramanathapuram	R.S. Mangalam	6284	35
184	Ramanathapuram	Ramanathapuram	Ramanathapuram	6285	25
185	Ramanathapuram	Ramanathapuram	Thiruppullani	6286	33
186	Ramanathapuram	Paramakudi	Thiruvadanai	6287	47
187	Ranipet	Arakonam	Arakonam	6435	42
188	Ranipet	Arakonam	Nemili	6446	47
189	Ranipet	Arakonam	Kaveripakkam	6443	29
190	Ranipet	Ranipet	Arcot	6436	39
191	Ranipet	Ranipet	Thimiri	6449	55
192	Ranipet	Ranipet	Walajah	6452	36
193	Ranipet	Ranipet	Sholinghur	6448	40
194	Salem	Attur	Attur	6288	20
195	Salem	Attur	Gangavalli	6290	14
196	Salem	Attur	Peddanaickenpalayam	6300	36
197	Salem	Attur	Thalaivasal	6303	35
198	Salem	Mettur	Kadayaampatti	6292	17
199	Salem	Mettur	Kolathur	6293	14
200	Salem	Mettur	Mecheri	6296	17
201	Salem	Mettur	Nangavalli	6297	9
202	Salem	Mettur	Omalur	6298	33
203	Salem	Mettur	Tharamangalam	6304	17
204	Salem	Salem	Ayothiyapattinam	6289	32
205	Salem	Salem	Panamarathupatti	6299	20
206	Salem	Salem	Salem	6301	14
207	Salem	Salem	Valapady	6305	20
208	Salem	Salem	Veerapandy	6306	25
209	Salem	Salem	Yercaud	6307	9
210	Salem	Sangakiri	Idappady	6291	10
211	Salem	Sangakiri	Konganapuram	6294	9
212	Salem	Sangakiri	Mac. Choultry	6295	12
213	Salem	Sangakiri	Sankari	6302	22
214	Sivagangai	Devakottai	Devakottai	6308	42

Notification for selection of district level franchisee partners registration for providing last mile connectivity services on revenue sharing basis

215	Sivagangai	Sivagangai	Ilayangudi	6309	55
216	Sivagangai	Sivagangai	Kalaiyarkovil	6310	43
217	Sivagangai	Devakottai	Kallal	6311	44
218	Sivagangai	Devakottai	Kannangudi	6312	17
219	Sivagangai	Sivagangai	Manamadurai	6313	39
220	Sivagangai	Devakottai	S.Pudur	6314	21
221	Sivagangai	Devakottai	Sakkottai	6315	26
222	Sivagangai	Devakottai	Singampunari	6316	30
223	Sivagangai	Sivagangai	Sivagangai	6317	43
224	Sivagangai	Devakottai	Thiruppathur	6318	40
225	Sivagangai	Sivagangai	Thiruppuvanam	6319	45
226	Tenkasi	Tenkasi	Alankulam	6384	32
227	Tenkasi	Tenkasi	Kadayam	6388	23
228	Tenkasi	Tenkasi	Kadayanallur	6387	16
229	Tenkasi	Tenkasi	Keelapavoor	6390	21
230	Tenkasi	Sankarankoil	Kuruvikulam	6391	39
231	Tenkasi	Sankarankoil	Melaneelithanallur	6393	20
232	Tenkasi	Sankarankoil	Sankarankoil	6398	28
233	Tenkasi	Tenkasi	Shencottai	6399	6
234	Tenkasi	Tenkasi	Tenkasi	6400	14
235	Tenkasi	Sankarankoil	Vasudevanallur	6402	22
236	Thanjavur	Kumbakonam	Ammamet_tnj	6320	46
237	Thanjavur	Thanjavur	Budalur	6321	42
238	Thanjavur	Kumbakonam	Kumbakonam	6322	47
239	Thanjavur	Pattukkottai	Madukkur	6323	33
240	Thanjavur	Thanjavur	Orathanadu	6324	58
241	Thanjavur	Kumbakonam	Papanasam	6325	34
242	Thanjavur	Pattukkottai	Pattukkottai	6326	43
243	Thanjavur	Pattukkottai	Peravurani	6327	26
244	Thanjavur	Pattukkottai	Sethubavachatram	6328	37
245	Thanjavur	Thanjavur	Thanjavur	6329	61
246	Thanjavur	Kumbakonam	Thiruppanandal	6330	44
247	Thanjavur	Thanjavur	Thiruvaiyaru	6331	40
248	Thanjavur	Kumbakonam	Thiruvidaimarudur	6333	48
249	Thanjavur	Pattukkottai	Thiruvonam	6332	30
250	The Nilgiris	Coonoor	Coonoor	6334	6
251	The Nilgiris	Coonoor	Kotagiri	6336	11
252	The Nilgiris	Gudalur	Gudalur	6335	5
253	The Nilgiris	Udhagai	Udhagai	6337	13
254	Theni	Periyakulam	Andipatti	6338	30
255	Theni	Uthamapalayam	Bodinaickanur	6339	15
256	Theni	Uthamapalayam	Chinnamanur	6340	14
257	Theni	Uthamapalayam	Cumbum	6342	5
258	Theni	Periyakulam	K Myladumparai	6341	18

Notification for selection of district level franchisee partners registration for providing last mile connectivity services on revenue sharing basis

259	Theni	Periyakulam	Periyakulam	6343	17
260	Theni	Periyakulam	Theni	6344	18
261	Theni	Uthamapalayam	Uthamapalayam	6345	13
262	Tiruchirappalli	Srirangam	Andhanallur	6370	25
263	Tiruchirappalli	Lalgudi	Lalgudi	6371	45
264	Tiruchirappalli	Lalgudi	Manachanallur	6372	35
265	Tiruchirappalli	Srirangam	Manapparai	6373	21
266	Tiruchirappalli	Srirangam	Manikandam	6374	22
267	Tiruchirappalli	Srirangam	Marungapuri	6375	49
268	Tiruchirappalli	Musiri	Musiri	6376	33
269	Tiruchirappalli	Lalgudi	Pullampady	6377	33
270	Tiruchirappalli	Musiri	Thanthaiyanganpet	6378	25
271	Tiruchirappalli	Tiruchirappalli	Thiruverambur	6379	20
272	Tiruchirappalli	Musiri	Thottiam	6380	26
273	Tiruchirappalli	Musiri	Thuraiyur	6381	34
274	Tiruchirappalli	Musiri	Uppiliyapuram	6382	18
275	Tiruchirappalli	Srirangam	Vaiyampatty	6383	18
276	Tirunelveli	Cheranmahadevi	Ambasamudram	6385	13
277	Tirunelveli	Cheranmahadevi	Cheranmahadevi	6386	12
278	Tirunelveli	Cheranmahadevi	Kalakadu	6389	17
279	Tirunelveli	Tirunelveli	Manur	6392	43
280	Tirunelveli	Cheranmahadevi	Nanguneri	6394	27
281	Tirunelveli	Tirunelveli	Palayamkottai	6395	30
282	Tirunelveli	Cheranmahadevi	Pappakudi	6396	17
283	Tirunelveli	Cheranmahadevi	Radhapuram	6397	27
284	Tirunelveli	Cheranmahadevi	Valliyoor	6401	18
285	Tirupathur	Tirupathur	Jolarpet	6438	38
286	Tirupathur	Tirupathur	Kandhili	6440	39
287	Tirupathur	Tirupathur	Thirupathur	6450	34
288	Tirupathur	Vaniyambadi	Madhanur	6444	44
289	Tirupathur	Tirupathur	Alangayam	6433	27
290	Tirupathur	Vaniyambadi	Natrampalli	6445	26
291	Tiruppur	Tiruppur	Avinashi	6103	31
292	Tiruppur	Dharapuram	Dharapuram	6160	16
293	Tiruppur	Udumalpet	Gudimangalam	6104	23
294	Tiruppur	Dharapuram	Kangayam	6163	15
295	Tiruppur	Dharapuram	Kundadam	6165	24
296	Tiruppur	Udumalpet	Madathukulam	6107	11
297	Tiruppur	Dharapuram	Mulanur	6167	12
298	Tiruppur	Tiruppur	Palladam	6109	20
299	Tiruppur	Tiruppur	Pongalur	6113	16
300	Tiruppur	Tiruppur	Tiruppur	6118	13
301	Tiruppur	Udumalpet	Udumalpet	6119	38

Notification for selection of district level franchisee partners registration for providing last mile connectivity services on revenue sharing basis

302	Tiruppur	Tiruppur	Uthukuli	6173	37
303	Tiruppur	Dharapuram	Vellakoil	6174	9
304	Tiruvallur	Ponneri	Puzhal	6353	7
305	Tiruvallur	Ponneri	Gummidipoondi	6347	61
306	Tiruvallur	Ponneri	Minjur	6349	55
307	Tiruvallur	Ponneri	Sholavaram	6355	39
308	Tiruvallur	Tiruttani	Pallipet	6350	33
309	Tiruvallur	Tiruttani	R.K.Pet	6354	38
310	Tiruvallur	Tiruttani	Tiruvalangadu	6358	42
311	Tiruvallur	Tiruttani	Tiruttani	6356	27
312	Tiruvallur	Tiruvallur	Ellapuram	6346	53
313	Tiruvallur	Tiruvallur	Kadambathur	6348	43
314	Tiruvallur	Tiruvallur	Poonamallee	6351	28
315	Tiruvallur	Tiruvallur	Tiruvallur	6357	38
316	Tiruvallur	Tiruvallur	Villivakkam	6359	13
317	Tiruvallur	Tiruvallur	Poondi	6352	49
318	Tiruvannamalai	Arni	Arni	6404	38
319	Tiruvannamalai	Arni	Jawadhu Hills	6408	11
320	Tiruvannamalai	Arni	Kalasapakkam	6409	45
321	Tiruvannamalai	Arni	Polur	6412	40
322	Tiruvannamalai	Arni	Arni West	6420	37
323	Tiruvannamalai	Cheyyar	Anakkavoor	6403	55
324	Tiruvannamalai	Cheyyar	Cheyyar	6407	53
325	Tiruvannamalai	Cheyyar	Pernamallur	6411	57
326	Tiruvannamalai	Cheyyar	Thellar	6415	61
327	Tiruvannamalai	Cheyyar	Vandavasi	6418	61
328	Tiruvannamalai	Cheyyar	Vembakkam	6419	64
329	Tiruvannamalai	Arni	Chetpet	6406	49
330	Tiruvannamalai	Tiruvannamalai	Chengam	6405	44
331	Tiruvannamalai	Tiruvannamalai	Kilpennathur	6410	45
332	Tiruvannamalai	Tiruvannamalai	Pudupalayam	6413	37
333	Tiruvannamalai	Tiruvannamalai	Thandampet	6414	47
334	Tiruvannamalai	Tiruvannamalai	Thurinjapuram	6416	47
335	Tiruvannamalai	Tiruvannamalai	Tiruvannamalai	6417	69
336	Tiruvarur	Mannargudi	Koradacheri	6361	44
337	Tiruvarur	Mannargudi	Kottur	6362	49
338	Tiruvarur	Tiruvarur	Kudavaasal	6360	49
339	Tiruvarur	Mannargudi	Mannargudi	6363	51
340	Tiruvarur	Mannargudi	Muthupettai	6364	29
341	Tiruvarur	Tiruvarur	Nannilam	6365	48
342	Tiruvarur	Mannargudi	Needamangalam	6366	44
343	Tiruvarur	Mannargudi	Thiruthuraiipoondi	6368	32
344	Tiruvarur	Tiruvarur	Thiruvarur	6367	34

## Notification for selection of district level franchisee partners registration for providing last mile connectivity services on revenue sharing basis

345	Tiruvarur	Tiruvarur	Valangaiman	6369	50
346	Tuticorin	Tiruchendur	Alwarthirunagari	6421	30
347	Tuticorin	Thoothukudi	Karungulam	6422	31
348	Tuticorin	Kovilpatti	Kayathar	6423	45
349	Tuticorin	Kovilpatti	Kovilpatti	6424	38
350	Tuticorin	Kovilpatti	Ottapidaram	6425	61
351	Tuticorin	Kovilpatti	Pudur	6426	44
352	Tuticorin	Tiruchendur	Sattankulam	6427	24
353	Tuticorin	Tiruchendur	Srivaikundam	6428	31
354	Tuticorin	Thoothukudi	Thoothukudi	6429	20
355	Tuticorin	Tiruchendur	Tiruchendur	6430	11
356	Tuticorin	Tiruchendur	Udangudi	6431	17
357	Tuticorin	Kovilpatti	Vilathikulam	6432	51
358	Vellore	Gudiyatham	Gudiyatham	6437	50
359	Vellore	Gudiyatham	K.V. Kuppam	6439	39
360	Vellore	Gudiyatham	Pernambet	6447	24
361	Vellore	Vellore	Katpadi	6442	41
362	Vellore	Vellore	Anaicut	6434	51
363	Vellore	Vellore	Kaniyambadi	6441	24
364	Vellore	Vellore	Vellore	6451	18
365	Villupuram	Tindivanam	Gingee	6454	60
366	Villupuram	Tindivanam	Mailam	6460	47
367	Villupuram	Tindivanam	Melmalayanur	6462	55
368	Villupuram	Tindivanam	Merkanam	6461	56
369	Villupuram	Tindivanam	Olakkur	6464	52
370	Villupuram	Tindivanam	Vallam	6472	66
371	Villupuram	Viluppuram	Kanai	6457	50
372	Villupuram	Viluppuram	Kandamangalam	6458	46
373	Villupuram	Viluppuram	Koliyanur	6459	42
374	Villupuram	Viluppuram	Mugaiyur	6463	48
375	Villupuram	Viluppuram	Thiruvennainallur	6468	50
376	Villupuram	Viluppuram	Vanur	6473	65
377	Villupuram	Viluppuram	Vikkiravandi	6474	51
378	Virudhunagar	ARUPPUKOTTAI	Aruppukottai	6475	32
379	Virudhunagar	ARUPPUKOTTAI	Kariapatti	6476	36
380	Virudhunagar	ARUPPUKOTTAI	Narikudi	6477	44
381	Virudhunagar	Sivakasi	Rajapalayam	6478	36
382	Virudhunagar	Sattur	Sattur	6479	46
383	Virudhunagar	Sivakasi	Sivakasi	6480	54
384	Virudhunagar	Sivakasi	Srivilliputhur	6481	29
385	Virudhunagar	ARUPPUKOTTAI	Tiruchuli	6482	40
386	Virudhunagar	Sattur	Vembakottai	6483	48
387	Virudhunagar	Sattur	Virudhunagar	6484	58
388	Virudhunagar	Sivakasi	Watrap	6485	27

*Notification for selection of district level franchisee partners registration for providing last mile connectivity services on revenue sharing basis*